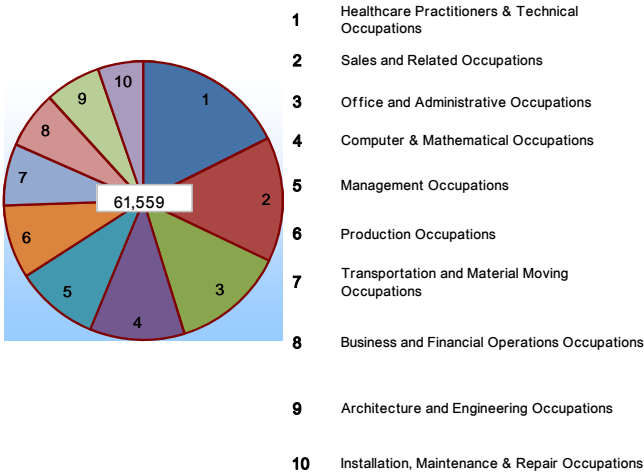


Ohio Jobs Data Initiative

The Conference Board Help Wanted OnLine® Report

What are the Top Jobs in the Cleveland JobsOhio Network?

January, 2012



The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends. This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

New, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

1 Healthcare Practitioners & Technical Occupations	14%	2 Sales and Related Occupations	12%
Registered Nurses	40%	Retail Salespersons	20%
Occupational Therapists	10%	First-Line Supervisors/Managers of Retail Sales Workers	17%
Physical Therapists	8%	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	12%
Physician Assistants	5%	Sales Representatives, Services, All Other	9%
Medical Records and Health Information Technicians	5%	Sales Agents, Financial Services	7%
Licensed Practical and Licensed Vocational Nurses	4%	Insurance Sales Agents	7%
Speech-Language Pathologists	4%	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	6%
Pharmacists	3%	First-Line Supervisors/Managers of Non-Retail Sales Workers	6%

3 Office and Administrative Occupations	11%	4 Computer & Mathematical Occupations	9%	5 Management Occupations	8%	6 Production Occupations	7%
Customer Service Representatives	20%	Computer Systems Analysts	22%	Medical and Health Services Managers	19%	First-Line Supervisors/Managers of Production and Operating Workers	25%
Executive Secretaries and Administrative Assistants	11%	Computer Support Specialists	14%	Marketing Managers	10%	Machinists	12%
First-Line Supervisors/Managers of Office and Administrative Support Workers	11%	Web Developers	14%	Sales Managers	10%	Welders, Cutters, and Welder Fitters	9%
Medical Secretaries	9%	Network and Computer Systems Administrators	9%	General and Operations Managers	9%	Helpers--Production Workers	8%
Bookkeeping, Accounting, and Auditing Clerks	7%	Computer Software Engineers, Applications	7%	Financial Managers, Branch or Department	7%	Computer-Controlled Machine Tool Operators, Metal and Plastic	8%
Office Clerks, General	6%	Information Technology Project Managers	7%	Human Resources Managers	6%	Inspectors, Testers, Sorters, Samplers, and Weighers	6%
Receptionists and Information Clerks	4%	Computer Programmers	6%	Computer and Information Systems Managers	4%	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	3%
Tellers	4%	Computer Systems Engineers/Architects	5%	Property, Real Estate, and Community Association Managers	4%	Assemblers and Fabricators, All Other	3%

7 Transportation and Material Moving Occupations	6%	8 Business and Financial Operations Occupations	5%	9 Architecture and Engineering Occupations	5%	10 Installation, Maintenance & Repair Occupations	4%
Truck Drivers, Heavy and Tractor-Trailer	58%	Accountants	22%	Industrial Engineers	32%	Maintenance and Repair Workers, General	26%
Truck Drivers, Light or Delivery Services	9%	Management Analysts	15%	Mechanical Engineers	20%	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	13%
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	7%	Training and Development Specialists	9%	Electrical Engineers	12%	Automotive Specialty Technicians	11%
Laborers and Freight, Stock, and Material Movers, Hand	7%	Loan Officers	7%	Civil Engineers	7%	Bus and Truck Mechanics and Diesel Engine Specialists	9%
Driver/Sales Workers	6%	Auditors	6%	Mechanical Drafters	4%	Industrial Machinery Mechanics	7%
Industrial Truck and Tractor Operators	4%	Personnel Recruiters	6%	Industrial Engineering Technicians	4%	Telecommunications Equipment Installers and Repairers, Except Line Installers	7%
Cleaners of Vehicles and Equipment	3%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	5%	Electronics Engineers, Except Computer	2%	Automotive Body and Related Repairers	3%
Bus Drivers, School	2%	Financial Analysts	4%	Electronics Engineering Technicians	2%	Automotive Master Mechanics	3%