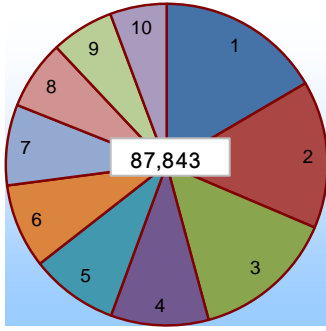


# OhioMeansJobs Report

## Occupations Detail by Help Wanted OnLine® Ad Demand

### What are the Top Jobs in the Cleveland JobsOhio Network?

May, 2012



- 1 Sales and Related Occupations
- 2 Healthcare Practitioners & Technical Occupations
- 3 Office and Administrative Occupations
- 4 Management Occupations
- 5 Transportation and Material Moving Occupations
- 6 Computer & Mathematical Occupations
- 7 Production Occupations
- 8 Food Preparation and Serving Related Occupations
- 9 Business and Financial Operations Occupations
- 10 Installation, Maintenance & Repair Occupations

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends. This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

New unduplicated HWOL job postings by employers for the above month.

The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

1 Sales and Related Occupations	13%	2 Healthcare Practitioners & Technical Occupations	12%
Retail Salespersons	21%	Registered Nurses	49%
First-Line Supervisors/Managers of Retail Sales Workers	19%	Occupational Therapists	5%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Physical Therapists	5%
Sales Representatives, Services, All Other	7%	Licensed Practical and Licensed Vocational Nurses	4%
Sales Agents, Financial Services	7%	Physician Assistants	4%
Insurance Sales Agents	7%	Medical Records and Health Information Technicians	4%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Speech-Language Pathologists	3%
First-Line Supervisors/Managers of Non-Retail Sales Workers	6%	Pharmacy Technicians	2%

3 Office and Administrative Occupations	11%	4 Management Occupations	8%	5 Transportation and Material Moving Occupations	7%	6 Computer & Mathematical Occupations	7%
Customer Service Representatives	22%	Medical and Health Services Managers	18%	Truck Drivers, Heavy and Tractor Trailer	54%	Computer Systems Analysts	23%
1st-Line Superv/Mgr of Office & Admin Support Workers	11%	Sales Managers	9%	Truck Drivers, Light or Delivery Services	10%	Computer Support Specialists	17%
Executive Secretaries and Administrative Assistants	10%	Marketing Managers	9%	Laborers and Freight, Stock, and Material Movers, Hand	8%	Web Developers	12%
Medical Secretaries	8%	General and Operations Managers	9%	Driver/Sales Workers	8%	Network and Computer Systems Administrators	8%
Office Clerks, General	6%	Financial Managers, Branch or Department	7%	1st-Line Superv/Mgr of Transp & Material-Moving Mach & Veh Oper	7%	Computer Software Engineers, Applications	7%
Bookkeeping, Accounting, and Auditing Clerks	6%	Human Resources Managers	5%	Cleaners of Vehicles and Equipment	4%	Computer Programmers	6%
Stock Clerks, Sales Floor	4%	Social and Community Service Managers	5%	Industrial Truck and Tractor Operators	3%	Information Technology Project Managers	6%
Receptionists and Information Clerks	4%	Food Service Managers	4%	Taxi Drivers and Chauffeurs	2%	Computer Systems Engineers/Architects	5%

7 Production Occupations	6%	8 Food Preparation and Serving Related Occupations	5%	9 Business and Financial Operations Occupations	5%	10 Installation, Maintenance & Repair Occupations	4%
1st-Line Superv/Mgr of Prod & Oper Workers	25%	1st-Line Superv/Mgr of Food Prep & Serving Workers	46%	Accountants	20%	Maintenance and Repair Workers, General	27%
Machinists	11%	Combined Food Prep & Serving Workers, Incl Fast Food	14%	Management Analysts	13%	Automotive Specialty Technicians	13%
Helpers--Production Workers	11%	Cooks, Restaurant	12%	Training and Development Specialists	9%	1st-Line Superv/Mgr of Mech, Installers, & Repairers	13%
Welders, Cutters, and Welder Fitters	7%	Waiters and Waitresses	7%	Loan Officers	8%	Bus and Truck Mechanics and Diesel Engine Specialists	9%
Inspectors, Testers, Sorters, Samplers, and Weighers	5%	Bartenders	5%	Auditors	6%	Industrial Machinery Mechanics	7%
Computer-Controlled Machine Tool Operators, Metal and Plastic	5%	Chefs and Head Cooks	3%	Personal Financial Advisors	6%	Heating and Air Conditioning Mechanics and Installers	5%
Cut, Punch, & Press Mach Set, Oper, & Tend, Metal & Plastic	3%	Dishwashers	3%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	5%	Telecomm Equip Installers & Repairers, Exc Line Installers	3%
Assemblers and Fabricators, All Other	3%	Cooks, Institution and Cafeteria	2%	Personnel Recruiters	5%	Automotive Master Mechanics	3%