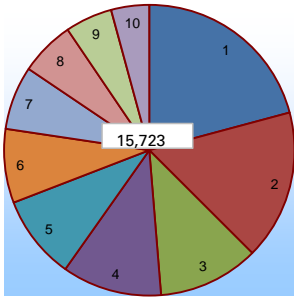


OhioMeansJobs Report

Occupations Detail by Help Wanted OnLine® Ad Demand

What Are the Top Jobs in the Toledo JobsOhio Network?

July, 2012



- 1 Sales and Related Occupations
- 2 Transportation and Material Moving Occupations
- 3 Healthcare Practitioners and Technical Occupations
- 4 Office and Administrative Support Occupations
- 5 Management Occupations
- 6 Production Occupations
- 7 Installation, Maintenance, and Repair Occupations
- 8 Food Preparation and Serving Related Occupations
- 9 Architecture and Engineering Occupations
- 10 Business and Financial Operations Occupations

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends.

This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

The source is from new, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

1 Sales and Related Occupations	16%	2 Transportation and Material Moving Occupations	13%
Retail Salespersons	23%	Truck Drivers, Heavy and Tractor-Trailer	68%
First-Line Supervisors/Managers of Retail Sales Workers	17%	Laborers and Freight, Stock, and Material Movers, Hand	6%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	9%	Driver/Sales Workers	6%
Insurance Sales Agents	8%	Truck Drivers, Light or Delivery Services	5%
Sales Agents, Financial Services	8%	1st-Line Superv/Mgr of Transp & Material-Moving Mach & Veh Oper	5%
Demonstrators and Product Promoters	7%	Bus Drivers, School	3%
Sales Representatives, Services, All Other	6%	Industrial Truck and Tractor Operators	2%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	4%	Cleaners of Vehicles and Equipment	2%

3 Healthcare Practitioners and Technical Occupations	9%	4 Office and Administrative Support Occupations	9%	5 Management Occupations	7%	6 Production Occupations	6%
Registered Nurses	37%	Customer Service Representatives	26%	Medical and Health Services Managers	13%	1st-Line Superv/Mgr of Prod & Oper Workers	30%
Licensed Practical and Licensed Vocational Nurses	8%	1st-Line Superv/Mgr of Office & Admin Support Workers	11%	General and Operations Managers	11%	Helpers--Production Workers	11%
Physical Therapists	4%	Executive Secretaries and Administrative Assistants	8%	Sales Managers	8%	Machinists	10%
Family and General Practitioners	4%	Tellers	7%	Marketing Managers	7%	Welders, Cutters, and Welder Fitters	10%
Physician Assistants	4%	Office Clerks, General	7%	Financial Managers, Branch or Department	7%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Occupational Therapists	4%	Stock Clerks, Sales Floor	5%	Human Resources Managers	6%	Tool and Die Makers	4%
Physicians and Surgeons, All Other	4%	Medical Secretaries	4%	Property, Real Estate, & Community Assn Mgr	6%	Assemblers and Fabricators, All Other	4%
Nurse Practitioners	3%	Receptionists and Information Clerks	4%	Social and Community Service Managers	5%	Computer-Controlled Mach Tool Oper, Metal & Plastic	3%

7 Installation, Maintenance, and Repair Occupations	6%	8 Food Preparation and Serving Related Occupations	5%	9 Architecture and Engineering Occupations	4%	10 Business and Financial Operations Occupations	3%
Maintenance and Repair Workers, General	30%	1st-Line Superv/Mgr of Food Prep & Serving Workers	44%	Industrial Engineers	50%	Accountants	16%
1st-Line Supervisors/Mgr of Mech, Installers, & Repairers	13%	Combined Food Prep & Serving Workers, Incl Fast Food	14%	Mechanical Engineers	11%	Loan Officers	11%
Bus and Truck Mechanics and Diesel Engine Specialists	12%	Cooks, Restaurant	11%	Electrical Engineers	10%	Personal Financial Advisors	10%
Automotive Specialty Technicians	9%	Waiters and Waitresses	10%	Industrial Engineering Technicians	5%	Training and Development Specialists	9%
Industrial Machinery Mechanics	6%	Bartenders	6%	Industrial Safety and Health Engineers	3%	Auditors	7%
Automotive Master Mechanics	5%	Food Preparation Workers	3%	Manufacturing Engineers	2%	Personnel Recruiters	6%
Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Dining Room & Cafeteria Attendants & Bartender Helpers	2%	Materials Engineers	2%	Insurance Adjusters, Examiners, and Investigators	4%
Automotive Body and Related Repairers	4%	Chefs and Head Cooks	2%	Civil Engineers	2%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	4%