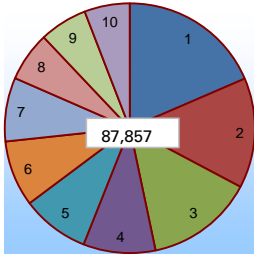


OhioMeansJobs Report

Occupations Detail by Help Wanted OnLine® Ad Demand

What are the Top Jobs in the Cleveland JobsOhio Network?

August, 2012



- 1 Sales and Related Occupations
- 2 Healthcare Practitioners and Technical Occupations
- 3 Office and Administrative Support Occupations
- 4 Management Occupations
- 5 Transportation and Material Moving Occupations
- 6 Computer and Mathematical Occupations
- 7 Production Occupations
- 8 Business and Financial Operations Occupations
- 9 Installation, Maintenance, and Repair Occupations
- 10 Food Preparation and Serving Related Occupations

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends.

This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

The source is from new, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

| 1 Sales and Related Occupations | 15% | 2 Healthcare Practitioners and Technical Occupations | 11% |
|--|-----|--|-----|
| Retail Salespersons | 24% | Registered Nurses | 48% |
| 1st-Line Superv/Mgr of Retail Sales Workers | 21% | Licensed Practical and Licensed Vocational Nurses | 5% |
| Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod | 10% | Physical Therapists | 5% |
| Sales Representatives, Services, All Other | 6% | Physician Assistants | 5% |
| Sales Agents, Financial Services | 6% | Occupational Therapists | 4% |
| Sales Reps, Wholesale & Mfg, Tech & Sci Prod | 6% | Medical Records & Health Info Tech | 4% |
| Insurance Sales Agents | 6% | Pharmacy Technicians | 3% |
| 1st-Line Superv/Mgr of Non-Retail Sales Workers | 5% | Radiologic Technologists | 3% |

| 3 Office and Administrative Support Occupations | 11% | 4 Management Occupations | 7% | 5 Transportation and Material Moving Occupations | 7% | 6 Computer and Mathematical Occupations | 7% |
|---|-----|--|-----|---|-----|---|-----|
| Customer Service Representatives | 20% | Medical and Health Services Managers | 16% | Truck Drivers, Heavy and Tractor-Trailer | 56% | Computer Systems Analysts | 24% |
| 1st-Line Superv/Mgr of Office & Admin Support Workers | 12% | Marketing Managers | 11% | Laborers & Freight, Stock, & Material Movers, Hand | 8% | Computer Support Specialists | 16% |
| Medical Secretaries | 10% | Sales Managers | 10% | Truck Drivers, Light or Delivery Services | 8% | Web Developers | 12% |
| Executive Secretaries and Administrative Assistants | 10% | General and Operations Managers | 10% | 1st-Line Superv/Mgr of Helpers, Laborers, & Material Movers, Hand | 7% | Computer Software Engineers, Applications | 7% |
| Office Clerks, General | 6% | Financial Managers, Branch or Department | 7% | Driver/Sales Workers | 5% | Network and Computer Systems Administrators | 7% |
| Bookkeeping, Accounting, and Auditing Clerks | 5% | Human Resources Managers | 6% | Industrial Truck and Tractor Operators | 4% | Information Technology Project Managers | 6% |
| Receptionists and Information Clerks | 5% | Food Service Managers | 5% | Cleaners of Vehicles and Equipment | 3% | Computer Programmers | 6% |
| Tellers | 4% | Social and Community Service Managers | 4% | Bus Drivers, School | 3% | Computer Systems Engineers/Architects | 4% |

| 7 Production Occupations | 7% | 8 Business and Financial Operations Occupations | 5% | 9 Installation, Maintenance, and Repair Occupations | 5% | 10 Food Preparation and Serving Related Occupations | 5% |
|---|-----|---|-----|--|-----|--|-----|
| 1st-Line Superv/Mgr of Prod & Oper Workers | 25% | Management Analysts | 18% | Maintenance and Repair Workers, General | 27% | 1st-Line Superv/Mgr of Food Prep & Serving Workers | 37% |
| Helpers--Production Workers | 12% | Accountants | 17% | 1st-Line Superv/Mgr of Mech, Installers, & Repairers | 13% | Combined Food Prep & Serving Workers, Incl Fast Food | 12% |
| Machinists | 11% | Training and Development Specialists | 8% | Automotive Specialty Technicians | 12% | Cooks, Restaurant | 12% |
| Welders, Cutters, and Welder Fitters | 8% | Loan Officers | 8% | Bus and Truck Mechanics and Diesel Engine Specialists | 9% | Waiters and Waitresses | 10% |
| Computer-Controlled Machine Tool Operators, Metal & Plastic | 5% | Auditors | 7% | Telecomm Equip Installers & Repairers, Exc Line Installers | 6% | Bartenders | 6% |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 4% | Purchasing Agents, Exc Wholesale, Retail, & Farm Prod | 6% | Industrial Machinery Mechanics | 6% | Dining Room & Cafeteria Attendants & Bartender Helpers | 4% |
| Cut, Punch, & Press Mach Set, Oper, & Tend, Metal & Plastic | 3% | Personnel Recruiters | 5% | Automotive Body and Related Repairers | 4% | Chefs and Head Cooks | 3% |
| Assemblers and Fabricators, All Other | 3% | Financial Analysts | 4% | Heating and Air Conditioning Mechanics and Installers | 4% | Dishwashers | 3% |