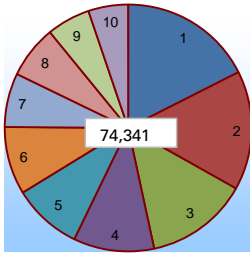


OhioMeansJobs Report

Occupations Detail by Help Wanted OnLine® Ad Demand

What are the Top Jobs in the Cleveland JobsOhio Network?

December 13, 2012



- 1 Sales and Related Occupations
- 2 Healthcare Practitioners and Technical Occupations
- 3 Office and Administrative Support Occupations
- 4 Management Occupations
- 5 Computer and Mathematical Occupations
- 6 Transportation and Material Moving Occupations
- 7 Business and Financial Operations Occupations
- 8 Production Occupations
- 9 Installation, Maintenance, and Repair Occupations
- 10 Food Preparation and Serving Related Occupations

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends.

This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

The source is from new, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

1 Sales and Related Occupations	14%	2 Healthcare Practitioners and Technical Occupations	12%
Retail Salespersons	20%	Registered Nurses	46%
1st-Line Superv/Mgr of Retail Sales Workers	19%	Physician Assistants	5%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%	Physical Therapists	5%
Sales Agents, Financial Services	8%	Licensed Practical & Licensed Voc Nurses	5%
Sales Representatives, Services, All Other	7%	Occupational Therapists	4%
Insurance Sales Agents	7%	Pharmacy Technicians	4%
1st-Line Superv/Mgr of Non-Retail Sales Workers	6%	Medical Records and Health Information Technicians	4%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Radiologic Technologists	2%

3 Office and Administrative Support Occupations	11%	4 Management Occupations	8%	5 Computer and Mathematical Occupations	7%	6 Transportation and Material Moving Occupations	7%
Customer Service Representatives	21%	Medical and Health Services Managers	16%	Computer Systems Analysts	23%	Truck Drivers, Heavy and Tractor-Trailer	57%
1st-Line Superv/Mgr of Office & Admin Support Workers	12%	Marketing Managers	11%	Computer Support Specialists	17%	Truck Drivers, Light or Delivery Services	9%
Executive Secretaries and Administrative Assistants	11%	Sales Managers	10%	Web Developers	13%	1st-Line Superv/Mgr of Transp & Material-Moving Mach & Veh Oper	7%
Medical Secretaries	9%	General and Operations Managers	9%	Computer Software Engineers, Applications	8%	Laborers and Freight, Stock, and Material Movers, Hand	6%
Bookkeeping, Accounting, and Auditing Clerks	5%	Financial Managers, Branch or Department	7%	Network and Computer Systems Administrators	7%	Driver/Sales Workers	6%
Office Clerks, General	5%	Human Resources Managers	6%	Computer Programmers	6%	Cleaners of Vehicles and Equipment	3%
Tellers	4%	Property, Real Estate, & Community Assn Mgr	4%	Information Technology Project Managers	5%	Industrial Truck and Tractor Operators	3%
Receptionists and Information Clerks	4%	Food Service Managers	4%	Software Quality Assurance Engineers and Testers	5%	Bus Drivers, School	3%

7 Business and Financial Operations Occupations	6%	8 Production Occupations	5%	9 Installation, Maintenance, and Repair Occupations	5%	10 Food Preparation and Serving Related Occupations	4%
Accountants	19%	1st-Line Superv/Mgr of Prod & Oper Workers	24%	Maintenance and Repair Workers, General	27%	1st-Line Superv/Mgr of Food Prep & Serving Workers	42%
Management Analysts	16%	Helpers--Production Workers	12%	Automotive Specialty Technicians	15%	Combined Food Prep & Serving Workers, Incl Fast Food	13%
Loan Officers	9%	Machinists	9%	1st-Line Superv/Mgr of Mech, Installers, & Repairers	12%	Cooks, Restaurant	11%
Training and Development Specialists	9%	Welders, Cutters, and Welder Fitters	7%	Bus and Truck Mechanics and Diesel Engine Specialists	9%	Waiters and Waitresses	9%
Auditors	7%	Computer-Controlled Machine Tool Operators, Metal & Plastic	5%	Telecomm Equip Installers & Repairers, Exc Line Installers	6%	Bartenders	5%
Personal Financial Advisors	6%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Industrial Machinery Mechanics	5%	Chefs and Head Cooks	4%
Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	5%	Dental Laboratory Technicians	4%	Heating and Air Conditioning Mechanics and Installers	4%	Cooks, Institution and Cafeteria	4%
Financial Analysts	4%	Assemblers and Fabricators, All Other	3%	Automotive Body and Related Repairers	4%	Dining Room & Cafeteria Attendants & Bartender Helpers	3%