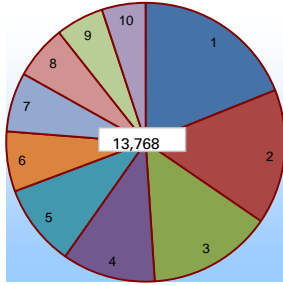


# OhioMeansJobs Report

## Occupations Detail by Help Wanted OnLine® Ad Demand

### What Are the Top Jobs in the Toledo JobsOhio Network?

December 13, 2012



- 1 Sales and Related Occupations
- 2 Transportation and Material Moving Occupations
- 3 Healthcare Practitioners and Technical Occupations
- 4 Office and Administrative Support Occupations
- 5 Management Occupations
- 6 Installation, Maintenance, and Repair Occupations
- 7 Production Occupations
- 8 Architecture and Engineering Occupations
- 9 Food Preparation and Serving Related Occupations
- 10 Business and Financial Operations Occupations

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends.

This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

The source is from new, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

1 Sales and Related Occupations	15%	2 Transportation and Material Moving Occupations	12%
First-Line Supervisors/Managers of Retail Sales Workers	21%	Truck Drivers, Heavy and Tractor-Trailer	67%
Retail Salespersons	20%	Truck Drivers, Light or Delivery Services	7%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Laborers and Freight, Stock, and Material Movers, Hand	6%
Insurance Sales Agents	9%	1st-Line Superv/Mgr of Transp & Material-Moving Mach & Veh Oper	4%
Sales Agents, Financial Services	8%	Driver/Sales Workers	4%
Sales Representatives, Services, All Other	6%	Bus Drivers, School	3%
Demonstrators and Product Promoters	6%	Industrial Truck and Tractor Operators	2%
First-Line Supervisors/Managers of Non-Retail Sales Workers	5%	Cleaners of Vehicles and Equipment	2%

3 Healthcare Practitioners and Technical Occupations	11%	4 Office and Administrative Support Occupations	9%	5 Management Occupations	8%	6 Installation, Maintenance, and Repair Occupations	5%
Registered Nurses	38%	Customer Service Representatives	21%	Medical and Health Services Managers	17%	Maintenance and Repair Workers, General	31%
Licensed Practical and Licensed Vocational Nurses	7%	1st-Line Superv/Mgr of Office & Admin Support Workers	13%	General and Operations Managers	9%	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	13%
Physical Therapists	5%	Executive Secretaries and Administrative Assistants	9%	Financial Managers, Branch or Department	9%	Bus and Truck Mechanics and Diesel Engine Specialists	11%
Occupational Therapists	5%	Office Clerks, General	6%	Sales Managers	8%	Automotive Specialty Technicians	8%
Family and General Practitioners	5%	Tellers	6%	Food Service Managers	7%	Industrial Machinery Mechanics	6%
Physicians and Surgeons, All Other	3%	Bookkeeping, Accounting, and Auditing Clerks	5%	Marketing Managers	6%	Telecommunications Equipment Installers and Repairers, Except Line Installers	5%
Pharmacy Technicians	3%	Stock Clerks, Sales Floor	4%	Human Resources Managers	5%	Heating and Air Conditioning Mechanics and Installers	5%
Speech-Language Pathologists	3%	Medical Secretaries	4%	Property, Real Estate, and Community Association Managers	4%	Automotive Master Mechanics	3%

7 Production Occupations	5%	8 Architecture and Engineering Occupations	5%	9 Food Preparation and Serving Related Occupations	4%	10 Business and Financial Operations Occupations	4%
1st-Line Superv/Mgr of Prod & Oper Workers	32%	Industrial Engineers	49%	1st-Line Superv/Mgr of Food Prep & Serving Workers	51%	Accountants	13%
Helpers--Production Workers	15%	Mechanical Engineers	13%	Combined Food Prep & Serving Workers, Incl Fast Food	15%	Personal Financial Advisors	11%
Welders, Cutters, and Welder Fitters	8%	Electrical Engineers	9%	Cooks, Restaurant	9%	Loan Officers	10%
Machinists	7%	Industrial Engineering Technicians	6%	Waiters and Waitresses	8%	Training and Development Specialists	10%
Assemblers and Fabricators, All Other	5%	Electronics Engineering Technicians	4%	Bartenders	4%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	8%
Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Civil Engineers	3%	Cooks, Institution and Cafeteria	3%	Personnel Recruiters	8%
Tool and Die Makers	3%	Manufacturing Engineers	3%	Cooks, Short Order	2%	Auditors	4%
Molding, Coremaking, & Casting Mach Set, Oper, & Tend, Metal & Plastic	3%	Environmental Engineers	2%	Food Preparation Workers	2%	Tax Preparers	4%