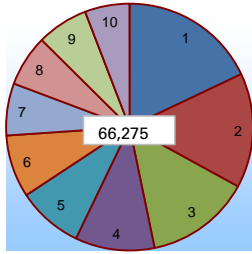


OhioMeansJobs Report

Occupations Detail by Help Wanted OnLine® Ad Demand

What are the Top Jobs in the Cleveland-Northeast Ohio JobsOhio Network?

February 13, 2013



- 1 Sales and Related Occupations
- 2 Office and Administrative Support Occupations
- 3 Healthcare Practitioners and Technical Occupations
- 4 Management Occupations
- 5 Computer and Mathematical Occupations
- 6 Transportation and Material Moving Occupations
- 7 Business and Financial Operations Occupations
- 8 Production Occupations
- 9 Food Preparation and Serving Related Occupations
- 10 Installation, Maintenance, and Repair Occupations

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends.

This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

The source is from new, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

1 Sales and Related Occupations	14%	2 Office and Administrative Support Occupations	12%
Retail Salespersons	20%	Customer Service Representatives	19%
First-Line Supervisors of Retail Sales Workers	17%	1st-Line Superv/Mgr of Office & Admin Support Workers	16%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	12%	Medical Secretaries	8%
Sales Agents, Financial Services	7%	Executive Secretaries & Adm Assistants	7%
Insurance Sales Agents	7%	Receptionists and Information Clerks	6%
Sales Representatives, Services, All Other	7%	Office Clerks, General	5%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Bookkeeping, Accounting, and Auditing Clerks	5%
First-Line Supervisors of Non-Retail Sales Workers	5%	Secretaries and Admin Assistants, Except Legal, Medical, and Executive	5%

3 Healthcare Practitioners and Technical Occupations	11%	4 Management Occupations	8%	5 Computer and Mathematical Occupations	7%	6 Transportation and Material Moving Occupations	6%
Registered Nurses	41%	Medical and Health Services Managers	14%	Computer User Support Specialists	17%	Heavy and Tractor-Trailer Truck Drivers	56%
Occupational Therapists	6%	Marketing Managers	12%	Computer Systems Analysts	16%	Light Truck or Delivery Services Drivers	10%
Licensed Practical and Licensed Vocational Nurses	6%	Sales Managers	9%	Web Developers	13%	Driver/Sales Workers	7%
Physical Therapists	5%	General and Operations Managers	8%	Software Developers, Applications	10%	1st-Line Superv/Mgr of Transp & Material-Moving Mach & Veh Oper	7%
Medical Records and Health Information Technicians	4%	Financial Managers, Branch or Department	7%	Network and Computer Systems Administrators	9%	Laborers and Freight, Stock, and Material Movers, Hand	6%
Physician Assistants	4%	Food Service Managers	7%	Computer Programmers	7%	Industrial Truck and Tractor Operators	3%
Pharmacy Technicians	4%	Managers, All Other	6%	Information Technology Project Managers	7%	Bus Drivers, School or Special Client	3%
Nurse Practitioners	3%	Human Resources Managers	6%	Computer Systems Engineers/Architects	4%	Cleaners of Vehicles and Equipment	2%

7 Business and Financial Operations Occupations	5%	8 Production Occupations	5%	9 Food Preparation and Serving Related Occupations	5%	10 Installation, Maintenance, and Repair Occupations	5%
Management Analysts	18%	1st-Line Superv/Mgr of Prod & Oper Workers	24%	1st-Line Superv/Mgr of Food Prep & Serving Workers	34%	Maintenance and Repair Workers, General	33%
Accountants	15%	Helpers--Production Workers	12%	Combined Food Prep & Serving Workers, Incl Fast Food	19%	1st-Line Superv/Mgr of Mech, Installers, & Repairers	12%
Loan Officers	9%	Machinists	11%	Cooks, Restaurant	10%	Automotive Specialty Technicians	12%
Market Research Analysts and Marketing Specialists	9%	Welders, Cutters, and Welder Fitters	7%	Waiters and Waitresses	9%	Bus and Truck Mechanics and Diesel Engine Specialists	9%
Personal Financial Advisors	6%	Computer-Controlled Mach Tool Oper, Metal & Plastic	6%	Bartenders	6%	Industrial Machinery Mechanics	5%
Human Resources Specialists	6%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Dishwashers	4%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%
Training and Development Specialists	6%	Packaging and Filling Machine Operators and Tenders	3%	Cooks, Institution and Cafeteria	3%	Heating and Air Conditioning Mechanics and Installers	4%
Auditors	5%	Electrical and Electronic Equipment Assemblers	3%	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%	Automotive Body and Related Repairers	4%