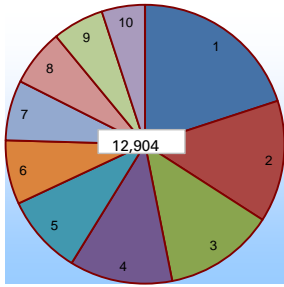


# OhioMeansJobs Report

## Occupations Detail by Help Wanted OnLine® Ad Demand

### What Are the Top Jobs in the Toledo-Northwest Ohio JobsOhio Network?

February 13, 2013



- 1 Sales and Related Occupations
- 2 Transportation and Material Moving Occupations
- 3 Office and Administrative Support Occupations
- 4 Healthcare Practitioners and Technical Occupations
- 5 Management Occupations
- 6 Production Occupations
- 7 Food Preparation and Serving Related Occupations
- 8 Installation, Maintenance, and Repair Occupations
- 9 Architecture and Engineering Occupations
- 10 Business and Financial Operations Occupations

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends.

This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

The source is from new, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

1 Sales and Related Occupations	16%	2 Transportation and Material Moving Occupations	11%
Retail Salespersons	19%	Heavy and Tractor-Trailer Truck Drivers	66%
First-Line Supervisors of Retail Sales Workers	19%	Light Truck or Delivery Services Drivers	8%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Driver/Sales Workers	7%
Insurance Sales Agents	9%	Laborers and Freight, Stock, and Material Movers, Hand	6%
Sales Agents, Financial Services	8%	1st-Line Superv/Mgr of Transp & Material-Moving Mach & Veh Oper	5%
Demonstrators and Product Promoters	6%	Bus Drivers, School or Special Client	2%
Sales Representatives, Services, All Other	5%	Industrial Truck and Tractor Operators	1%
First-Line Supervisors of Non-Retail Sales Workers	5%	Cleaners of Vehicles and Equipment	1%

3 Office and Administrative Support Occupations	10%	4 Healthcare Practitioners and Technical Occupations	9%	5 Management Occupations	7%	6 Production Occupations	6%
Customer Service Representatives	23%	Registered Nurses	31%	Medical and Health Services Managers	14%	First-Line Supervisors of Production and Operating Workers	33%
1st-Line Superv/Mgr of Office & Admin Support Workers	14%	Licensed Practical and Licensed Vocational Nurses	8%	Food Service Managers	10%	Helpers--Production Workers	11%
Tellers	8%	Physical Therapists	6%	General and Operations Managers	10%	Welders, Cutters, and Welder Fitters	9%
Stock Clerks, Sales Floor	7%	Pharmacy Technicians	6%	Sales Managers	8%	Machinists	7%
Office Clerks, General	6%	Occupational Therapists	5%	Managers, All Other	7%	Assemblers and Fabricators, All Other	5%
Receptionists and Information Clerks	6%	Physicians and Surgeons, All Other	4%	Marketing Managers	7%	Tool and Die Makers	4%
Executive Secretaries and Executive Administrative Assistants	5%	Speech-Language Pathologists	4%	Human Resources Managers	6%	Molding, Coremaking, & Casting Mach Set, Oper, & Tend, Metal & Plastic	3%
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	5%	Family and General Practitioners	3%	Financial Managers, Branch or Department	5%	Inspectors, Testers, Sorters, Samplers, and Weighers	3%

7 Food Preparation and Serving Related Occupations	6%	8 Installation, Maintenance, and Repair Occupations	5%	9 Architecture and Engineering Occupations	5%	10 Business and Financial Operations Occupations	4%
1st-Line Superv/Mgr of Food Prep & Serving Workers	39%	Maintenance and Repair Workers, General	34%	Industrial Engineers	45%	Accountants	16%
Combined Food Prep & Serving Workers, Incl Fast Food	28%	1st-Line Superv/Mgr of Mech, Installers, & Repairers	18%	Mechanical Engineers	14%	Human Resources Specialists	11%
Waiters and Waitresses	9%	Bus and Truck Mechanics and Diesel Engine Specialists	9%	Electrical Engineers	8%	Personal Financial Advisors	8%
Cooks, Restaurant	7%	Industrial Machinery Mechanics	8%	Industrial Engineering Technicians	4%	Auditors	7%
Bartenders	3%	Automotive Specialty Technicians	6%	Electronics Engineering Technicians	4%	Loan Officers	7%
Dishwashers	3%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Industrial Safety and Health Engineers	4%	Training and Development Specialists	6%
Dining Room and Cafeteria Attendants and Bartender Helpers	2%	Heating and Air Conditioning Mechanics and Installers	3%	Civil Engineers	3%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	6%
Food Preparation Workers	2%	Automotive Body and Related Repairers	3%	Environmental Engineers	2%	Management Analysts	5%