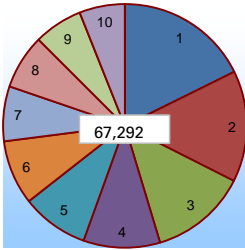


OhioMeansJobs Report

Occupations Detail by Help Wanted OnLine® Ad Demand

What are the Top Jobs in the Cleveland-Northeast Ohio JobsOhio Network?

March 13, 2013



- 1 Sales and Related Occupations
- 2 Office and Administrative Support Occupations
- 3 Healthcare Practitioners and Technical Occupations
- 4 Management Occupations
- 5 Transportation and Material Moving Occupations
- 6 Computer and Mathematical Occupations
- 7 Production Occupations
- 8 Food Preparation and Serving Related Occupations
- 9 Business and Financial Operations Occupations
- 10 Installation, Maintenance, and Repair Occupations

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends.

This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

The source is from new, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

1 Sales and Related Occupations	14%	2 Office and Administrative Support Occupations	12%
Retail Salespersons	21%	Customer Service Representatives	20%
First-Line Supervisors of Retail Sales Workers	15%	1st-Line Superv/Mgr of Office & Admin Support Workers	14%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	12%	Medical Secretaries	8%
Sales Agents, Financial Services	7%	Executive Secretaries & Exec Adm Assistants	8%
Insurance Sales Agents	7%	Office Clerks, General	6%
Sales Representatives, Services, All Other	7%	Bookkeeping, Accounting, and Auditing Clerks	5%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Secretaries and Adm Asst, Except Legal, Medical, and Executive	4%
First-Line Supervisors of Non-Retail Sales Workers	5%	Tellers	4%

3 Healthcare Practitioners and Technical Occupations	10%	4 Management Occupations	8%	5 Transportation and Material Moving Occupations	7%	6 Computer and Mathematical Occupations	7%
Registered Nurses	41%	Medical and Health Services Managers	13%	Heavy and Tractor-Trailer Truck Drivers	56%	Computer Systems Analysts	18%
Licensed Practical and Licensed Vocational Nurses	6%	Marketing Managers	13%	Light Truck or Delivery Services Drivers	10%	Computer User Support Specialists	15%
Occupational Therapists	5%	Sales Managers	9%	Driver/Sales Workers	7%	Web Developers	13%
Physical Therapists	5%	General and Operations Managers	8%	1st-Line Superv/Mgr of Transp & Material-Moving Mach & Veh Oper	6%	Software Developers, Applications	11%
Medical Records and Health Information Technicians	4%	Financial Managers, Branch or Department	7%	Laborers and Freight, Stock, and Material Movers, Hand	6%	Network and Computer Systems Administrators	10%
Physician Assistants	4%	Human Resources Managers	6%	Industrial Truck and Tractor Operators	4%	Information Technology Project Managers	7%
Nurse Practitioners	3%	Food Service Managers	6%	Cleaners of Vehicles and Equipment	3%	Computer Programmers	6%
Critical Care Nurses	3%	Managers, All Other	5%	Bus Drivers, School or Special Client	2%	Software Quality Assurance Engineers and Testers	4%

7 Production Occupations	6%	8 Food Preparation and Serving Related Occupations	6%	9 Business and Financial Operations Occupations	5%	10 Installation, Maintenance, and Repair Occupations	5%
1st-Line Superv/Mgr of Prod & Oper Workers	23%	1st-Line Superv/Mgr of Food Prep & Serving Workers	33%	Accountants	16%	Maintenance and Repair Workers, General	33%
Helpers--Production Workers	13%	Combined Food Prep & Serving Workers, Incl Fast Food	15%	Management Analysts	15%	1st-Line Superv/Mgr of Mech, Installers, & Repairers	12%
Machinists	11%	Cooks, Restaurant	14%	Market Research Analysts and Marketing Specialists	9%	Automotive Specialty Technicians	10%
Welders, Cutters, and Welder Fitters	8%	Waiters and Waitresses	11%	Loan Officers	8%	Bus and Truck Mechanics and Diesel Engine Specialists	9%
Computer-Controlled Mach Tool Oper, Metal & Plastic	6%	Bartenders	6%	Personal Financial Advisors	7%	Industrial Machinery Mechanics	5%
Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Dishwashers	4%	Human Resources Specialists	6%	Heating and Air Conditioning Mechanics and Installers	4%
Packaging and Filling Machine Operators and Tenders	4%	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%	Training and Development Specialists	6%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%
Electrical and Electronic Equipment Assemblers	3%	Cooks, Institution and Cafeteria	3%	Auditors	5%	Automotive Body and Related Repairers	3%