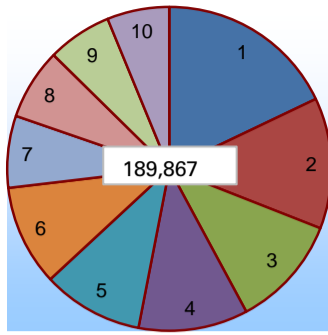


Occupations Detail by Help Wanted OnLine® Ad Demand

What are the Top Jobs in Ohio?

May 13, 2013



- 1 Sales and Related Occupations
- 2 Office and Administrative Support Occupations
- 3 Management Occupations
- 4 Computer and Mathematical Occupations
- 5 Transportation and Material Moving Occupations
- 6 Healthcare Practitioners and Technical Occupations
- 7 Business and Financial Operations Occupations
- 8 Food Preparation and Serving Related Occupations
- 9 Installation, Maintenance, and Repair Occupations
- 10 Production Occupations

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends.

This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

The source is from all available, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

1 Sales and Related Occupations	14%	2 Office and Administrative Support Occupations	10%
Retail Salespersons	20%	Customer Service Representatives	22%
First-Line Supervisors of Retail Sales Workers	15%	First-Line Supervisors of Office and Administrative Support Workers	15%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	12%	Executive Secretaries and Executive Administrative Assistants	7%
Insurance Sales Agents	7%	Bookkeeping, Accounting, and Auditing Clerks	5%
Sales Agents, Financial Services	7%	Tellers	5%
Sales Representatives, Services, All Other	6%	Medical Secretaries	5%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	5%	Office Clerks, General	5%
First-Line Supervisors of Non-Retail Sales Workers	5%	Stock Clerks, Sales Floor	4%

3 Management Occupations	9%	4 Computer and Mathematical Occupations	8%	5 Transportation and Material Moving Occupations	8%	6 Healthcare Practitioners and Technical Occupations	8%
Marketing Managers	13%	Computer Systems Analysts	17%	Heavy and Tractor-Trailer Truck Drivers	56%	Registered Nurses	38%
Medical and Health Services Managers	11%	Computer User Support Specialists	14%	Light Truck or Delivery Services Drivers	10%	Licensed Practical and Licensed Vocational Nurses	7%
Sales Managers	11%	Web Developers	13%	Laborers and Freight, Stock, and Material Movers, Hand	8%	Physical Therapists	6%
General and Operations Managers	8%	Network and Computer Systems Administrators	11%	Driver/Sales Workers	7%	Occupational Therapists	5%
Financial Managers, Branch or Department	8%	Software Developers, Applications	10%	1st-Line Superv/Mgr of Transp & Material-Moving Mach & Veh Oper	6%	Medical Records and Health Information Technicians	3%
Food Service Managers	7%	Information Technology Project Managers	7%	Industrial Truck and Tractor Operators	3%	Speech-Language Pathologists	3%
Managers, All Other	6%	Computer Programmers	6%	Cleaners of Vehicles and Equipment	2%	Nurse Practitioners	3%
Human Resources Managers	5%	Software Quality Assurance Engineers and Testers	5%	Bus Drivers, School or Special Client	2%	Physician Assistants	3%

7 Business and Financial Operations Occupations	5%	8 Food Preparation and Serving Related Occupations	5%	9 Installation, Maintenance, and Repair Occupations	5%	10 Production Occupations	5%
Management Analysts	17%	First-Line Supervisors of Food Preparation and Serving Workers	38%	Maintenance and Repair Workers, General	33%	First-Line Supervisors of Production and Operating Workers	26%
Accountants	14%	Combined Food Preparation and Serving Workers, Including Fast Food	16%	First-Line Supervisors of Mechanics, Installers, and Repairers	12%	Helpers--Production Workers	14%
Market Research Analysts and Marketing Specialists	10%	Cooks, Restaurant	11%	Automotive Specialty Technicians	9%	Machinists	8%
Loan Officers	8%	Waiters and Waitresses	11%	Bus and Truck Mechanics and Diesel Engine Specialists	9%	Welders, Cutters, and Welder Fitters	7%
Human Resources Specialists	7%	Bartenders	5%	Heating and Air Conditioning Mechanics and Installers	6%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Personal Financial Advisors	6%	Dishwashers	4%	Telecommunications Equipment Installers and Repairers, Except Line Installers	5%	Computer-Controlled Machine Tool Operators, Metal and Plastic	5%
Auditors	5%	Dining Room and Cafeteria Attendants and Bartender Helpers	3%	Industrial Machinery Mechanics	4%	Packaging and Filling Machine Operators and Tenders	3%
Purchasing Agents, Except Wholesale, Retail, and Farm Products	5%	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%	Automotive Master Mechanics	2%	Team Assemblers	2%