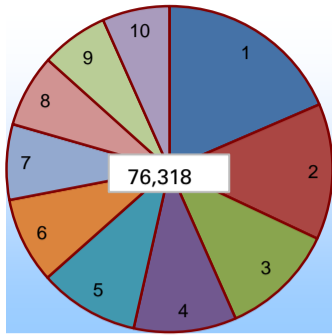


# OhioMeansJobs Report

## Occupations Detail by Help Wanted OnLine® Ad Demand

### What are the Top Jobs in the Cleveland-Northeast Ohio JobsOhio Network?

August 13, 2013



- 1 Sales and Related Occupations
- 2 Office and Administrative Support Occupations
- 3 Healthcare Practitioners and Technical Occupations
- 4 Management Occupations
- 5 Transportation and Material Moving Occupations
- 6 Production Occupations
- 7 Food Preparation and Serving Related Occupations
- 8 Computer and Mathematical Occupations
- 9 Installation, Maintenance, and Repair Occupations
- 10 Business and Financial Operations Occupations

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends.

This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

The source is from all available, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

1 Sales and Related Occupations	14%	2 Office and Administrative Support Occupations	11%
Retail Salespersons	24%	Customer Service Representatives	23%
First-Line Supervisors of Retail Sales Workers	15%	First-Line Supervisors of Office and Administrative Support Workers	13%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%	Executive Secretaries and Executive Administrative Assistants	8%
Insurance Sales Agents	7%	Bookkeeping, Accounting, and Auditing Clerks	5%
Sales Representatives, Services, All Other	6%	Medical Secretaries	5%
Sales Agents, Financial Services	6%	Secretaries & Admin Assts, Except Legal, Medical, & Executive	5%
Cashiers	4%	Office Clerks, General	5%
Demonstrators and Product Promoters	4%	Receptionists and Information Clerks	5%

3 Healthcare Practitioners and Technical Occupations	9%	4 Management Occupations	8%	5 Transportation and Material Moving Occupations	8%	6 Production Occupations	7%
Registered Nurses	41%	Marketing Managers	13%	Heavy and Tractor-Trailer Truck Drivers	56%	First-Line Supervisors of Production and Operating Workers	19%
Licensed Practical and Licensed Vocational Nurses	7%	Medical and Health Services Managers	12%	Light Truck or Delivery Services Drivers	10%	Helpers--Production Workers	16%
Physical Therapists	5%	Food Service Managers	10%	Laborers and Freight, Stock, and Material Movers, Hand	9%	Machinists	9%
Medical Records and Health Information Technicians	4%	General and Operations Managers	9%	Driver/Sales Workers	7%	Welders, Cutters, and Welder Fitters	8%
Occupational Therapists	4%	Sales Managers	9%	1st-Line Superv of Transp & Material Moving Mach & Veh Oper	5%	Computer-Controlled Machine Tool Operators, Metal and Plastic	7%
Pharmacy Technicians	4%	Financial Managers, Branch or Department	6%	Industrial Truck and Tractor Operators	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Physician Assistants	3%	Human Resources Managers	6%	Cleaners of Vehicles and Equipment	2%	Packaging and Filling Machine Operators and Tenders	4%
Nurse Practitioners	2%	Managers, All Other	5%	Taxi Drivers and Chauffeurs	2%	Electrical and Electronic Equipment Assemblers	3%

7 Food Preparation and Serving Related Occupations	6%	8 Computer and Mathematical Occupations	6%	9 Installation, Maintenance, and Repair Occupations	5%	10 Business and Financial Operations Occupations	5%
First-Line Supervisors of Food Preparation and Serving Workers	40%	Computer Systems Analysts	17%	Maintenance and Repair Workers, General	34%	Accountants	18%
Combined Food Preparation and Serving Workers, Including Fast Food	17%	Computer User Support Specialists	16%	Automotive Specialty Technicians	13%	Management Analysts	13%
Cooks, Restaurant	11%	Web Developers	11%	First-Line Supervisors of Mechanics, Installers, and Repairers	11%	Personal Financial Advisors	12%
Waiters and Waitresses	10%	Network and Computer Systems Administrators	11%	Bus and Truck Mechanics and Diesel Engine Specialists	9%	Market Research Analysts and Marketing Specialists	8%
Bartenders	4%	Software Developers, Applications	9%	Heating and Air Conditioning Mechanics and Installers	4%	Auditors	6%
Dishwashers	4%	Computer Programmers	9%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Loan Officers	6%
Cooks, Institution and Cafeteria	2%	Information Technology Project Managers	6%	Industrial Machinery Mechanics	4%	Human Resources Specialists	5%
Dining Room and Cafeteria Attendants and Bartender Helpers	2%	Software Quality Assurance Engineers and Testers	5%	Automotive Body and Related Repairers	4%	Training and Development Specialists	4%