



<b>(1) Sales and Related Occupations</b>		<b>(2) Computer and Mathematical Occupations</b>	
Retail Salespersons	23%	Computer Systems Analysts	16%
First-Line Supervisors of Retail Sales Workers	18%	Web Developers	12%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	9%	Computer User Support Specialists	12%
Sales Representatives, Services, All Other	7%	Software Developers, Applications	11%
Insurance Sales Agents	7%	Network and Computer Systems Administrators	10%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Information Technology Project Managers	8%
Sales Agents, Financial Services	6%	Computer Programmers	8%
First-Line Supervisors of Non-Retail Sales Workers	5%	Software Quality Assurance Engineers and Testers	6%

<b>(3) Office and Administrative Support Occupations</b>		<b>(4) Management Occupations</b>		<b>(5) Business and Financial Operations Occupations</b>		<b>(6) Transportation and Material Moving Occupations</b>	
Customer Service Representatives	26%	Marketing Managers	14%	Management Analysts	18%	Heavy and Tractor-Trailer Truck Drivers	47%
1st-Line Superv of Office & Admin Support Workers	18%	Financial Managers, Branch or Department	13%	Accountants	16%	Light Truck or Delivery Services Drivers	11%
Executive Secretaries & Exec Adm Assistants	6%	Sales Managers	11%	Market Research Analysts and Marketing Specialists	14%	Laborers & Freight, Stock, & Material Movers, Hand	11%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	6%	Medical and Health Services Managers	10%	Auditors	7%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	10%
Tellers	5%	General and Operations Managers	7%	Training and Development Specialists	5%	Driver/Sales Workers	7%
Bookkeeping, Accounting, and Auditing Clerks	5%	Food Service Managers	5%	Loan Officers	5%	Industrial Truck and Tractor Operators	4%
Secretaries & Admin Assts, Except Legal, Medical, & Executive	4%	Managers, All Other	5%	Human Resources Specialists	5%	Packers and Packers, Hand	4%
Stock Clerks, Sales Floor	3%	Human Resources Managers	4%	Business Operations Specialists, All Other	4%	Cleaners of Vehicles and Equipment	1%

<b>(7) Healthcare Practitioners and Technical Occupations</b>		<b>(8) Installation, Maintenance, and Repair Occupations</b>		<b>(9) Food Preparation and Serving Related Occupations</b>		<b>(10) Architecture and Engineering Occupations</b>	
Registered Nurses	37%	Maintenance and Repair Workers, General	30%	1st-Line Superv of Food Prep & Serving Workers	48%	Industrial Engineers	31%
Licensed Practical & Licensed Voc Nurses	6%	1st-Line Superv of Mech, Installers, & Repairers	15%	Combined Food Prep & Serving Wrkrs, Incl Fast Food	18%	Mechanical Engineers	15%
Pharmacy Technicians	5%	Automotive Specialty Technicians	13%	Waiters and Waitresses	7%	Civil Engineers	12%
Medical Records & Health Info Tech	4%	Bus and Truck Mechanics and Diesel Engine Specialists	10%	Cooks, Restaurant	7%	Electrical Engineers	10%
Family and General Practitioners	4%	Heating and Air Conditioning Mechanics and Installers	5%	Dishwashers	3%	Electronics Engineering Technicians	4%
Occupational Therapists	3%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Hosts & Hostesses, Restaurant, Lounge, & Coffee Shop	3%	Industrial Engineering Technicians	4%
Physical Therapists	3%	Automotive Body and Related Repairers	3%	Cooks, Institution and Cafeteria	2%	Industrial Safety and Health Engineers	3%
Nurse Practitioners	3%	Tire Repairers and Changers	2%	Dining Rm & Cafeteria Attendants & Bartender Hlprs	2%	Electronics Engineers, Except Computer	2%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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