



(1) Sales and Related Occupations	15%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	20%	Customer Service Representatives	23%
First-Line Supervisors of Retail Sales Workers	16%	1st-Line Superv of Office & Admin Support Workers	16%
Insurance Sales Agents	11%	Medical Secretaries	7%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Tellers	6%
Sales Agents, Financial Services	8%	Executive Secretaries and Executive Administrative Assistants	6%
Sales Representatives, Services, All Other	6%	Bookkeeping, Accounting, and Auditing Clerks	5%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	5%	Office Clerks, General	4%
First-Line Supervisors of Non-Retail Sales Workers	4%	Secretaries & Admin Assts, Except Legal, Medical, & Executive	4%

(3) Healthcare Practitioners and Technical Occupations	9%	(4) Transportation and Material Moving Occupations	8%	(5) Management Occupations	8%	(6) Computer and Mathematical Occupations	6%
Registered Nurses	43%	Heavy and Tractor-Trailer Truck Drivers	61%	Marketing Managers	12%	Computer Systems Analysts	19%
Licensed Practical and Licensed Vocational Nurses	5%	Light Truck or Delivery Services Drivers	10%	Medical and Health Services Managers	11%	Computer User Support Specialists	16%
Medical Records and Health Information Technicians	5%	Driver/Sales Workers	7%	Food Service Managers	10%	Network and Computer Systems Administrators	13%
Pharmacy Technicians	4%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	6%	Sales Managers	10%	Web Developers	11%
Occupational Therapists	3%	Laborers and Freight, Stock, and Material Movers, Hand	5%	General and Operations Managers	8%	Software Developers, Applications	10%
Physical Therapists	3%	Industrial Truck and Tractor Operators	2%	Financial Managers, Branch or Department	8%	Information Technology Project Managers	6%
Physician Assistants	3%	Cleaners of Vehicles and Equipment	1%	Managers, All Other	6%	Software Quality Assurance Engineers and Testers	5%
Pharmacists	3%	Bus Drivers, School or Special Client	1%	Human Resources Managers	5%	Computer Programmers	5%

(7) Production Occupations	6%	(8) Business and Financial Operations Occupations	5%	(9) Food Preparation and Serving Related Occupations	5%	(10) Installation, Maintenance, and Repair Occupations	5%
1st-Line Superv of Prod & Oper Workers	24%	Accountants	18%	1st-Line Superv of Food Prep & Serving Workers	52%	Maintenance and Repair Workers, General	30%
Helpers--Production Workers	14%	Management Analysts	14%	Combined Food Prep & Serving Workers, Incl Fast Food	20%	Automotive Specialty Technicians	16%
Machinists	11%	Personal Financial Advisors	8%	Cooks, Restaurant	6%	1st-Line Superv of Mech, Installers, & Repairers	13%
Welders, Cutters, and Welder Fitters	8%	Market Research Analysts and Marketing Specialists	7%	Waiters and Waitresses	5%	Bus and Truck Mechanics and Diesel Engine Specialists	9%
Computer-Controlled Mach Tool Oper, Metal & Plastic	6%	Auditors	7%	Cooks, Institution and Cafeteria	3%	Telecomm Equip Installers & Repairers, Exc Line Installers	5%
Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	6%	Bartenders	2%	Industrial Machinery Mechanics	5%
Packaging & Filling Machine Oprs & Tenders	3%	Loan Officers	6%	Dining Room and Cafeteria Attendants and Bartender Helpers	2%	Heating and Air Conditioning Mechanics and Installers	4%
Cut, Punch, & Press Mach Set, Oper, & Tend, Metal & Plastic	3%	Human Resources Specialists	5%	Baristas	2%	Automotive Body and Related Repairers	4%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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