



(1) Sales and Related Occupations	15%	(2) Office and Administrative Support Occupations	10%
Retail Salespersons	21%	Customer Service Representatives	24%
First-Line Supervisors of Retail Sales Workers	20%	1st-Line Superv of Office & Admin Support Workers	17%
Insurance Sales Agents	12%	Exec Secretaries & Exec Adm Assts	7%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%	Tellers	6%
Sales Agents, Financial Services	6%	Medical Secretaries	5%
Sales Representatives, Services, All Other	5%	Receptionists and Information Clerks	5%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	5%	Office Clerks, General	5%
Telemarketers	4%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	4%

(3) Transportation and Material Moving Occupations	10%	(4) Healthcare Practitioners and Technical Occupations	9%	(5) Computer and Mathematical Occupations	8%	(6) Management Occupations	8%
Heavy and Tractor-Trailer Truck Drivers	66%	Registered Nurses	30%	Computer Systems Analysts	18%	Medical and Health Services Managers	13%
Light Truck or Delivery Services Drivers	9%	Licensed Practical and Licensed Vocational Nurses	7%	Software Developers, Applications	15%	Marketing Managers	12%
Driver/Sales Workers	9%	Physical Therapists	6%	Computer User Support Specialists	14%	Food Service Managers	11%
Laborers and Freight, Stock, and Material Movers, Hand	5%	Medical Records and Health Information Technicians	6%	Web Developers	10%	Sales Managers	8%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	5%	Occupational Therapists	5%	Network and Computer Systems Administrators	10%	General and Operations Managers	7%
Cleaners of Vehicles and Equipment	1%	Pharmacy Technicians	4%	Information Technology Project Managers	6%	Financial Managers, Branch or Department	7%
Industrial Truck and Tractor Operators	1%	Speech-Language Pathologists	3%	Computer Programmers	4%	Property, Real Estate, and Community Association Managers	6%
Bus Drivers, School or Special Client	1%	Family and General Practitioners	3%	Computer Systems Engineers/Architects	4%	Managers, All Other	5%

(7) Architecture and Engineering Occupations	6%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Food Preparation and Serving Related Occupations	5%	(10) Business and Financial Operations Occupations	4%
Industrial Engineers	34%	Maintenance and Repair Workers, General	34%	1st-Line Superv of Food Prep & Serving Workers	53%	Accountants	16%
Mechanical Engineers	21%	1st-Line Superv of Mech, Installers, & Repairers	16%	Combined Food Prep & Serving Workers, Incl Fast Food	24%	Management Analysts	10%
Electrical Engineers	11%	Automotive Specialty Technicians	10%	Cooks, Restaurant	6%	Personal Financial Advisors	9%
Aerospace Engineers	7%	Bus and Truck Mechanics and Diesel Engine Specialists	9%	Waiters and Waitresses	4%	Human Resources Specialists	8%
Electronics Engineers, Except Computer	5%	Automotive Master Mechanics	4%	Dishwashers	2%	Training and Development Specialists	8%
Industrial Engineering Technicians	4%	Tire Repairers and Changers	4%	Cooks, Institution and Cafeteria	2%	Loan Officers	7%
Electronics Engineering Technicians	3%	Heating and Air Conditioning Mechanics and Installers	4%	Hosts & Hostesses, Restaurant, Lounge, & Coffee Shop	1%	Logisticians	7%
Industrial Safety and Health Engineers	2%	Telecomm Equip Installers & Repairers, Exc Line Installers	3%	Dining Room & Cafeteria Attendants & Bartender Helpers	1%	Market Research Analysts and Marketing Specialists	6%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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