



(1) Sales and Related Occupations	18%	(2) Transportation and Material Moving Occupations	13%
First-Line Supervisors of Retail Sales Workers	21%	Heavy and Tractor-Trailer Truck Drivers	70%
Retail Salespersons	19%	Driver/Sales Workers	9%
Insurance Sales Agents	12%	Light Truck or Delivery Services Drivers	9%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%	Laborers and Freight, Stock, and Material Movers, Hand	5%
Sales Representatives, Services, All Other	6%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	3%
Sales Agents, Financial Services	5%	Bus Drivers, School or Special Client	1%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	5%	Industrial Truck and Tractor Operators	1%
Cashiers	4%	Airline Pilots, Copilots, and Flight Engineers	1%

(3) Healthcare Practitioners and Technical Occupations	11%	(4) Office and Administrative Support Occupations	10%	(5) Management Occupations	9%	(6) Food Preparation and Serving Related Occupations	7%
Registered Nurses	24%	Customer Service Representatives	24%	Medical and Health Services Managers	15%	1st-Line Superv of Food Prep & Serving Workers	61%
Licensed Practical and Licensed Vocational Nurses	9%	1st-Line Superv of Office & Admin Support Workers	16%	Sales Managers	13%	Combined Food Prep & Serving Wrkrs, Incl Fast Food	27%
Physical Therapists	9%	Tellers	8%	Marketing Managers	9%	Cooks, Restaurant	3%
Occupational Therapists	7%	Office Clerks, General	7%	Food Service Managers	9%	Cooks, Institution and Cafeteria	2%
Pharmacy Technicians	6%	Exec Secretaries & Exec Adm Assts	7%	Property, Real Estate, & Community Assn Mgr	9%	Dining Rm & Cafeteria Attendants & Bartender Hlprs	2%
Medical Records and Health Information Technicians	5%	Stock Clerks, Sales Floor	6%	Financial Managers, Branch or Department	7%	Waiters and Waitresses	1%
Speech-Language Pathologists	5%	Secretaries & Admin Assts, Exc Legal, Medical, & Exec	5%	General and Operations Managers	6%	Dishwashers	1%
Advanced Practice Psychiatric Nurses	4%	Medical Secretaries	3%	Managers, All Other	6%	Food Preparation Workers	1%

(7) Healthcare Support Occupations	4%	(8) Installation, Maintenance, and Repair Occupations	4%	(9) Architecture and Engineering Occupations	3%	(10) Computer and Mathematical Occupations	3%
Nursing Assistants	41%	Maintenance and Repair Workers, General	32%	Industrial Engineers	36%	Computer User Support Specialists	29%
Home Health Aides	23%	Bus and Truck Mechanics and Diesel Engine Specialists	15%	Electrical Engineers	12%	Information Technology Project Managers	12%
Medical Assistants	13%	1st-Line Superv of Mech, Installers, & Repairers	13%	Mechanical Engineers	9%	Web Developers	9%
Physical Therapist Assistants	8%	Automotive Specialty Technicians	9%	Civil Engineers	8%	Computer Systems Analysts	9%
Occupational Therapy Assistants	7%	Electrical Power-Line Installers and Repairers	5%	Industrial Safety and Health Engineers	4%	Network and Computer Systems Administrators	6%
Dental Assistants	2%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Environmental Engineers	4%	Software Developers, Applications	6%
Healthcare Support Workers, All Other	2%	Automotive Service Technicians and Mechanics	4%	Energy Engineers	4%	Software Quality Assurance Engineers and Testers	6%
Medical Equipment Preparers	1%	Automotive Master Mechanics	3%	Industrial Engineering Technicians	4%	Computer Programmers	5%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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