



(1) Sales and Related Occupations	15%	(2) Office and Administrative Support Occupations	12%
Retail Salespersons	20%	Customer Service Representatives	21%
First-Line Supervisors of Retail Sales Workers	16%	1st-Line Superv of Office & Admin Support Workers	15%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	12%	Executive Secretaries & Exec Adm Assistants	7%
Insurance Sales Agents	11%	Bookkeeping, Accounting, and Auditing Clerks	7%
Sales Agents, Financial Services	7%	Medical Secretaries	6%
Sales Representatives, Services, All Other	6%	Tellers	6%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	5%	Office Clerks, General	5%
First-Line Supervisors of Non-Retail Sales Workers	4%	Secretaries & Admin Assts, Except Legal, Medical, & Executive	5%

(3) Transportation and Material Moving Occupations	10%	(4) Healthcare Practitioners and Technical Occupations	8%	(5) Production Occupations	8%	(6) Management Occupations	7%
Heavy and Tractor-Trailer Truck Drivers	63%	Registered Nurses	41%	1st-Line Superv of Prod & Oper Workers	20%	Marketing Managers	12%
Light Truck or Delivery Services Drivers	9%	Licensed Practical and Licensed Vocational Nurses	6%	Helpers--Production Workers	18%	Medical and Health Services Managers	10%
Laborers and Freight, Stock, and Material Movers, Hand	6%	Medical Records and Health Information Technicians	6%	Machinists	9%	Sales Managers	9%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	6%	Pharmacy Technicians	4%	Welders, Cutters, and Welder Fitters	8%	Financial Managers, Branch or Department	9%
Driver/Sales Workers	4%	Physical Therapists	4%	Computer-Contr Mach Tool Oper, Metal & Plastic	5%	General and Operations Managers	9%
Industrial Truck and Tractor Operators	3%	Occupational Therapists	4%	Packaging and Filling Machine Operators and Tenders	4%	Human Resources Managers	6%
Cleaners of Vehicles and Equipment	2%	Nurse Practitioners	3%	Inspectors, Testers, Sorters, Samplers, and Weighers	3%	Managers, All Other	6%
Bus Drivers, School or Special Client	1%	Physician Assistants	3%	Cut, Punch, & Press Mach Set, Oper, & Tend, Metal & Plastic	3%	Food Service Managers	6%

(7) Installation, Maintenance, and Repair Occupations	6%	(8) Computer and Mathematical Occupations	6%	(9) Business and Financial Operations Occupations	5%	(10) Architecture and Engineering Occupations	4%
Maintenance and Repair Workers, General	31%	Computer Systems Analysts	18%	Accountants	19%	Industrial Engineers	36%
Automotive Specialty Technicians	17%	Computer User Support Specialists	16%	Management Analysts	13%	Mechanical Engineers	16%
1st-Line Superv of Mech, Installers, & Repairers	12%	Network and Computer Systems Administrators	11%	Auditors	9%	Electrical Engineers	9%
Bus and Truck Mechanics and Diesel Engine Specialists	10%	Web Developers	11%	Market Research Analysts and Marketing Specialists	7%	Civil Engineers	6%
Industrial Machinery Mechanics	4%	Software Developers, Applications	11%	Loan Officers	7%	Industrial Engineering Technicians	5%
Heating and Air Conditioning Mechanics and Installers	4%	Information Technology Project Managers	7%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	6%	Industrial Safety and Health Engineers	3%
Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Computer Programmers	6%	Human Resources Specialists	6%	Electronics Engineers, Except Computer	3%
Automotive Body and Related Repairers	3%	Software Quality Assurance Engineers and Testers	5%	Financial Analysts	4%	Mechanical Drafters	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.