



(1) Sales and Related Occupations	14%	(2) Transportation and Material Moving Occupations	11%
First-Line Supervisors of Retail Sales Workers	19%	Heavy and Tractor-Trailer Truck Drivers	68%
Retail Salespersons	19%	Light Truck or Delivery Services Drivers	8%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Laborers and Freight, Stock, and Material Movers, Hand	6%
Insurance Sales Agents	11%	Driver/Sales Workers	5%
Sales Representatives, Services, All Other	6%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	5%
Telemarketers	5%	Industrial Truck and Tractor Operators	2%
Sales Agents, Financial Services	5%	Cleaners of Vehicles and Equipment	1%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	4%	Bus Drivers, School or Special Client	1%

(3) Office and Administrative Support Occupations	10%	(4) Healthcare Practitioners and Technical Occupations	8%	(5) Computer and Mathematical Occupations	7%	(6) Management Occupations	7%
Customer Service Representatives	21%	Registered Nurses	35%	Computer User Support Specialists	17%	Medical and Health Services Managers	13%
1st-Line Superv of Office & Admin Support Workers	16%	Licensed Practical and Licensed Vocational Nurses	8%	Computer Systems Analysts	15%	Marketing Managers	12%
Exec Secretaries & Exec Adm Assts	8%	Physical Therapists	5%	Software Developers, Applications	15%	General and Operations Managers	8%
Office Clerks, General	6%	Medical Records and Health Information Technicians	5%	Network and Computer Systems Administrators	12%	Sales Managers	8%
Medical Secretaries	5%	Occupational Therapists	5%	Web Developers	10%	Property, Real Estate, & Community Assn Mgr	7%
Receptionists and Information Clerks	5%	Speech-Language Pathologists	3%	Information Technology Project Managers	6%	Financial Managers, Branch or Department	7%
Tellers	5%	Pharmacy Technicians	3%	Software Quality Assurance Engineers and Testers	4%	Food Service Managers	6%
Secretaries & Admin Assts, Except Legal, Medical, & Executive	5%	Family and General Practitioners	3%	Computer Programmers	4%	Managers, All Other	5%

(7) Installation, Maintenance, and Repair Occupations	6%	(8) Production Occupations	6%	(9) Architecture and Engineering Occupations	5%	(10) Healthcare Support Occupations	4%
Maintenance and Repair Workers, General	32%	First-Line Supervisors of Production and Operating Workers	25%	Industrial Engineers	31%	Home Health Aides	44%
1st-Line Superv of Mech, Installers, & Repairers	12%	Machinists	11%	Mechanical Engineers	21%	Nursing Assistants	26%
Automotive Specialty Technicians	9%	Helpers--Production Workers	10%	Electrical Engineers	12%	Medical Assistants	11%
Bus and Truck Mechanics and Diesel Engine Specialists	8%	Welders, Cutters, and Welder Fitters	8%	Aerospace Engineers	5%	Dental Assistants	4%
Heating and Air Conditioning Mechanics and Installers	7%	Inspectors, Testers, Sorters, Samplers, and Weighers	6%	Electronics Engineering Technicians	4%	Occupational Therapy Assistants	3%
Industrial Machinery Mechanics	4%	Computer-Controlled Mach Tool Oper, Metal & Plastic	6%	Electronics Engineers, Except Computer	4%	Physical Therapist Assistants	3%
Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Electrical and Electronic Equipment Assemblers	3%	Industrial Engineering Technicians	3%	Healthcare Support Workers, All Other	2%
Automotive Master Mechanics	3%	Packaging and Filling Machine Operators and Tenders	3%	Industrial Safety and Health Engineers	3%	Medical Equipment Preparers	2%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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