



(1) Sales and Related Occupations	16%	(2) Office and Administrative Support Occupations	12%
First-Line Supervisors of Retail Sales Workers	18%	Customer Service Representatives	24%
Retail Salespersons	16%	1st-Line Superv of Office & Admin Support Workers	21%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	14%	Executive Secretaries & Exec Adm Assistants	7%
Insurance Sales Agents	9%	Bookkeeping, Accounting, and Auditing Clerks	6%
First-Line Supervisors of Non-Retail Sales Workers	7%	Tellers	5%
Sales Representatives, Services, All Other	7%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	4%
Sales Agents, Financial Services	6%	Office Clerks, General	3%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	5%	Secretaries & Admin Assts, Except Legal, Medical, & Executive	3%

(3) Management Occupations	12%	(4) Computer and Mathematical Occupations	10%	(5) Business and Financial Operations Occupations	7%	(6) Transportation and Material Moving Occupations	7%
Marketing Managers	17%	Computer Systems Analysts	14%	Accountants	18%	Heavy and Tractor-Trailer Truck Drivers	61%
Sales Managers	10%	Computer User Support Specialists	14%	Management Analysts	17%	Light Truck or Delivery Services Drivers	10%
General and Operations Managers	10%	Web Developers	13%	Market Research Analysts and Marketing Specialists	11%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	8%
Medical and Health Services Managers	9%	Software Developers, Applications	11%	Loan Officers	7%	Driver/Sales Workers	6%
Financial Managers, Branch or Department	8%	Network and Computer Systems Administrators	10%	Auditors	6%	Laborers and Freight, Stock, and Material Movers, Hand	6%
Managers, All Other	6%	Information Technology Project Managers	10%	Human Resources Specialists	6%	Industrial Truck and Tractor Operators	2%
Computer and Information Systems Managers	5%	Software Quality Assurance Engineers and Testers	6%	Financial Analysts	5%	Bus Drivers, School or Special Client	2%
Food Service Managers	5%	Computer Systems Engineers/Architects	5%	Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	4%	Taxi Drivers and Chauffeurs	1%

(7) Healthcare Practitioners and Technical Occupations	5%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Architecture and Engineering Occupations	4%	(10) Food Preparation and Serving Related Occupations	4%
Registered Nurses	35%	Maintenance and Repair Workers, General	30%	Industrial Engineers	40%	1st-Line Superv of Food Prep & Serving Workers	41%
Medical Records and Health Information Technicians	7%	1st-Line Superv of Mech, Installers, & Repairers	15%	Mechanical Engineers	16%	Combined Food Prep & Serving Workers, Incl Fast Food	13%
Licensed Practical and Licensed Vocational Nurses	6%	Automotive Specialty Technicians	13%	Civil Engineers	8%	Waiters and Waitresses	12%
Pharmacy Technicians	5%	Bus and Truck Mechanics and Diesel Engine Specialists	8%	Electrical Engineers	7%	Cooks, Restaurant	9%
Physical Therapists	4%	Heating and Air Conditioning Mechanics and Installers	7%	Aerospace Engineers	4%	Dining Room & Cafeteria Attendants & Bartender Helpers	4%
Nurse Practitioners	4%	Telecomm Equip Installers & Repairers, Exc Line Installers	5%	Electronics Engineering Technicians	3%	Food Preparation Workers	4%
Speech-Language Pathologists	3%	Automotive Master Mechanics	4%	Industrial Engineering Technicians	3%	Bartenders	3%
Family and General Practitioners	3%	Industrial Machinery Mechanics	4%	Materials Engineers	3%	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.