



(1) Sales and Related Occupations	15%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	19%	Customer Service Representatives	21%
First-Line Supervisors of Retail Sales Workers	17%	1st-Line Superv of Office & Admin Support Workers	15%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	12%	Executive Secretaries & Exec Adm Assistants	7%
Insurance Sales Agents	11%	Tellers	6%
Sales Agents, Financial Services	7%	Bookkeeping, Accounting, and Auditing Clerks	6%
Sales Representatives, Services, All Other	6%	Medical Secretaries	6%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	5%	Office Clerks, General	5%
First-Line Supervisors of Non-Retail Sales Workers	5%	Secretaries & Admin Assts, Except Legal, Medical, & Executive	4%

(3) Transportation and Material Moving Occupations	10%	(4) Healthcare Practitioners and Technical Occupations	8%	(5) Management Occupations	7%	(6) Production Occupations	7%
Heavy and Tractor-Trailer Truck Drivers	63%	Registered Nurses	41%	Marketing Managers	12%	1st-Line Superv of Prod & Oper Workers	21%
Light Truck or Delivery Services Drivers	9%	Licensed Practical and Licensed Vocational Nurses	6%	General and Operations Managers	10%	Helpers--Production Workers	18%
Laborers and Freight, Stock, and Material Movers, Hand	6%	Medical Records and Health Information Technicians	5%	Medical and Health Services Managers	10%	Machinists	9%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	6%	Pharmacy Technicians	4%	Sales Managers	9%	Computer-Contr Mach Tool Oper, Metal & Plastic	7%
Industrial Truck and Tractor Operators	4%	Physical Therapists	4%	Financial Managers, Branch or Department	9%	Welders, Cutters, and Welder Fitters	6%
Driver/Sales Workers	4%	Occupational Therapists	4%	Managers, All Other	6%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Cleaners of Vehicles and Equipment	2%	Physician Assistants	3%	Human Resources Managers	6%	Packaging and Filling Machine Operators and Tenders	4%
Bus Drivers, School or Special Client	1%	Nurse Practitioners	2%	Food Service Managers	5%	Cut, Punch, & Press Mach Set, Oper, & Tend, Metal & Plastic	3%

(7) Computer and Mathematical Occupations	6%	(8) Installation, Maintenance, and Repair Occupations	6%	(9) Business and Financial Operations Occupations	5%	(10) Food Preparation and Serving Related Occupations	4%
Computer Systems Analysts	18%	Maintenance and Repair Workers, General	32%	Accountants	17%	1st-Line Superv of Food Prep & Serving Workers	34%
Computer User Support Specialists	18%	Automotive Specialty Technicians	16%	Management Analysts	13%	Combined Food Prep & Serving Workers, Incl Fast Food	14%
Network and Computer Systems Administrators	11%	1st-Line Superv of Mech, Installers, & Repairers	12%	Market Research Analysts and Marketing Specialists	8%	Cooks, Restaurant	11%
Web Developers	10%	Bus and Truck Mechanics and Diesel Engine Specialists	10%	Auditors	7%	Waiters and Waitresses	11%
Software Developers, Applications	10%	Heating and Air Conditioning Mechanics and Installers	4%	Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	6%	Bartenders	6%
Information Technology Project Managers	8%	Industrial Machinery Mechanics	4%	Loan Officers	6%	Dishwashers	4%
Computer Programmers	6%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Human Resources Specialists	6%	Cooks, Institution and Cafeteria	4%
Software Quality Assurance Engineers and Testers	5%	Automotive Master Mechanics	3%	Financial Analysts	5%	Dining Room and Cafeteria Attendants and Bartender Helpers	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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