



(1) Sales and Related Occupations		14%	(2) Computer and Mathematical Occupations		13%
First-Line Supervisors of Retail Sales Workers	19%	Computer Systems Analysts	18%		
Retail Salespersons	19%	Web Developers	13%		
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	12%	Computer User Support Specialists	12%		
Insurance Sales Agents	9%	Network and Computer Systems Administrators	10%		
Sales Representatives, Services, All Other	7%	Software Developers, Applications	10%		
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Information Technology Project Managers	8%		
Sales Agents, Financial Services	6%	Computer Programmers	7%		
First-Line Supervisors of Non-Retail Sales Workers	6%	Software Quality Assurance Engineers and Testers	5%		

(3) Office and Administrative Support Occupations		11%	(4) Management Occupations		10%	(5) Transportation and Material Moving Occupations		9%	(6) Business and Financial Operations Occupations		7%
Customer Service Representatives	23%	Marketing Managers	15%	Heavy and Tractor-Trailer Truck Drivers	58%	Management Analysts	17%				
1st-Line Superv of Office & Admin Support Workers	18%	Financial Managers, Branch or Department	13%	Light Truck or Delivery Services Drivers	11%	Accountants	13%				
Executive Secretaries & Exec Adm Assistants	6%	Sales Managers	11%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	10%	Market Research Analysts and Marketing Specialists	13%				
Stock Clerks- Stockroom, Warehouse, or Storage Yard	6%	Medical and Health Services Managers	10%	Laborers & Freight, Stock, & Material Movers, Hand	7%	Auditors	9%				
Bookkeeping, Accounting, and Auditing Clerks	5%	General and Operations Managers	8%	Industrial Truck and Tractor Operators	3%	Loan Officers	7%				
Office Clerks, General	4%	Managers, All Other	6%	Driver/Sales Workers	3%	Business Operations Specialists, All Other	5%				
Tellers	4%	Food Service Managers	5%	Cleaners of Vehicles and Equipment	2%	Financial Analysts	5%				
Secretaries & Admin Assts, Except Legal, Medical, & Executive	4%	Computer and Information Systems Managers	4%	Taxi Drivers and Chauffeurs	1%	Human Resources Specialists	4%				

(7) Healthcare Practitioners and Technical Occupations		6%	(8) Installation, Maintenance, and Repair Occupations		5%	(9) Food Preparation and Serving Related Occupations		4%	(10) Architecture and Engineering Occupations		3%
Registered Nurses	37%	Maintenance and Repair Workers, General	33%	1st-Line Superv of Food Prep & Serving Workers	36%	Industrial Engineers	34%				
Licensed Practical and Licensed Vocational Nurses	8%	1st-Line Superv of Mech, Installers, & Repairers	13%	Combined Food Prep & Serving Workers, Incl Fast Food	15%	Mechanical Engineers	14%				
Medical Records and Health Information Technicians	5%	Automotive Specialty Technicians	13%	Waiters and Waitresses	12%	Electrical Engineers	12%				
Pharmacy Technicians	5%	Bus and Truck Mechanics and Diesel Engine Specialists	10%	Cooks, Restaurant	10%	Civil Engineers	10%				
Occupational Therapists	4%	Heating and Air Conditioning Mechanics and Installers	7%	Hosts & Hostesses, Restaurant, Lounge, & Coffee Shop	4%	Industrial Engineering Technicians	4%				
Physical Therapists	4%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Dining Room & Cafeteria Attendants & Bartender Hlprs	4%	Industrial Safety and Health Engineers	4%				
Nurse Practitioners	3%	Automotive Master Mechanics	3%	Dishwashers	3%	Electronics Engineering Technicians	2%				
Family and General Practitioners	3%	Industrial Machinery Mechanics	3%	Bartenders	3%	Environmental Engineers	2%				

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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