



(1) Transportation and Material Moving Occupations	16%	(2) Sales and Related Occupations	15%
Heavy and Tractor-Trailer Truck Drivers	68%	First-Line Supervisors of Retail Sales Workers	19%
Light Truck or Delivery Services Drivers	8%	Retail Salespersons	17%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	6%	Insurance Sales Agents	11%
Laborers and Freight, Stock, and Material Movers, Hand	5%	Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%
Driver/Sales Workers	4%	Sales Agents, Financial Services	7%
Industrial Truck and Tractor Operators	3%	Sales Representatives, Services, All Other	6%
Bus Drivers, School or Special Client	2%	Telemarketers	5%
Taxi Drivers and Chauffeurs	2%	First-Line Supervisors of Non-Retail Sales Workers	5%

(3) Office and Administrative Support Occupations	11%	(4) Healthcare Practitioners and Technical Occupations	7%	(5) Installation, Maintenance, and Repair Occupations	7%	(6) Management Occupations	7%
Customer Service Representatives	24%	Registered Nurses	36%	Maintenance and Repair Workers, General	32%	Medical and Health Services Managers	16%
1st-Line Superv of Office & Admin Support Workers	14%	Licensed Practical and Licensed Vocational Nurses	12%	1st-Line Superv of Mech, Installers, & Repairers	15%	Marketing Managers	10%
Exec Secretaries & Exec Adm Assts	7%	Physical Therapists	6%	Bus & Truck Mech & Diesel Engine Specialists	14%	General and Operations Managers	9%
Secretaries & Admin Assts, Exc Legal, Medical, & Exec	6%	Pharmacy Technicians	4%	Automotive Specialty Technicians	8%	Food Service Managers	7%
Bookkeeping, Accounting, and Auditing Clerks	5%	Occupational Therapists	4%	Automotive Master Mechanics	4%	Sales Managers	7%
Office Clerks, General	5%	Speech-Language Pathologists	3%	Heating & A C Mech & Installers	4%	Human Resources Managers	7%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	5%	Nurse Practitioners	3%	Industrial Machinery Mechanics	3%	Managers, All Other	6%
Tellers	5%	Medical Records & Health Info Tech	3%	Automotive Body and Related Repairers	3%	Property, Real Estate, & Community Assn Mgr	4%

(7) Production Occupations	6%	(8) Architecture and Engineering Occupations	5%	(9) Food Preparation and Serving Related Occupations	4%	(10) Building and Grounds Cleaning and Maintenance Occupations	3%
1st-Line Superv of Prod & Oper Workers	31%	Industrial Engineers	48%	1st-Line Superv of Food Prep & Serving Workers	36%	Janitors & Cleaners, Exc Maids & Housekeeping Cleaners	43%
Helpers--Production Workers	20%	Mechanical Engineers	16%	Combined Food Prep & Serving Workers, Incl Fast Food	18%	Maids and Housekeeping Cleaners	25%
Welders, Cutters, and Welder Fitters	8%	Electrical Engineers	7%	Waiters and Waitresses	11%	Landscaping and Groundskeeping Workers	20%
Machinists	5%	Industrial Safety and Health Engineers	5%	Cooks, Restaurant	10%	First-Line Supervisors of Housekeeping and Janitorial Workers	5%
Packaging and Filling Machine Operators and Tenders	3%	Industrial Engineering Technicians	4%	Bartenders	5%	1st-Line Superv of Landscaping, Lawn Svc, & Groundskeeping Wrkr	4%
Team Assemblers	3%	Manufacturing Engineers	2%	Cooks, Institution and Cafeteria	4%	Pest Control Workers	2%
Molding, Coremaking, & Casting Mach Set, Oper, & Tend, Metal & Plastic	3%	Environmental Engineers	2%	Dishwashers	3%	Grounds Maintenance Workers, All Other	1%
Inspectors, Testers, Sorters, Samplers, and Weighers	3%	Aerospace Engineers	2%	Food Preparation Workers	2%	Pesticide Handlers, Sprayers, and Applicators, Vegetation	0%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine<sup>®</sup> (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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