



(1) Sales and Related Occupations	17%	(2) Management Occupations	11%
1st-Line Superv of Retail Sales Workers	24%	Marketing Managers	18%
Retail Salespersons	14%	Sales Managers	10%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	13%	General and Operations Managers	9%
First-Line Supervisors of Non-Retail Sales Workers	8%	Medical and Health Services Managers	8%
Insurance Sales Agents	7%	Financial Managers, Branch or Department	8%
Sales Representatives, Services, All Other	7%	Managers, All Other	6%
Sales Agents, Financial Services	5%	Computer and Information Systems Managers	5%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	5%	Food Service Managers	5%

(3) Office and Administrative Support Occupations	11%	(4) Computer and Mathematical Occupations	10%	(5) Transportation and Material Moving Occupations	7%	(6) Business and Financial Operations Occupations	7%
Customer Service Representatives	22%	Computer Systems Analysts	14%	Heavy and Tractor-Trailer Truck Drivers	61%	Management Analysts	18%
1st-Line Superv of Office & Admin Support Workers	18%	Computer User Support Specialists	14%	Light Truck or Delivery Services Drivers	9%	Accountants	16%
Executive Secretaries & Exec Adm Assistants	8%	Web Developers	12%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	9%	Market Research Analysts and Marketing Specialists	10%
Bookkeeping, Accounting, and Auditing Clerks	6%	Software Developers, Applications	12%	Laborers and Freight, Stock, and Material Movers, Hand	7%	Auditors	7%
Tellers	5%	Network and Computer Systems Administrators	11%	Driver/Sales Workers	5%	Financial Analysts	6%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	4%	Information Technology Project Managers	10%	Industrial Truck and Tractor Operators	2%	Loan Officers	6%
Secretaries & Admin Assts, Except Legal, Medical, & Executive	4%	Computer Systems Engineers/Architects	5%	Bus Drivers, School or Special Client	1%	Human Resources Specialists	5%
Office Clerks, General	3%	Computer Programmers	5%	Cleaners of Vehicles and Equipment	1%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	4%

(7) Installation, Maintenance, and Repair Occupations	5%	(8) Healthcare Practitioners and Technical Occupations	5%	(9) Architecture and Engineering Occupations	4%	(10) Production Occupations	4%
Maintenance and Repair Workers, General	27%	Registered Nurses	33%	Industrial Engineers	37%	1st-Line Superv of Prod & Oper Workers	29%
1st-Line Superv of Mech, Installers, & Repairers	19%	Medical Records and Health Information Technicians	8%	Mechanical Engineers	18%	Helpers--Production Workers	12%
Automotive Master Mechanics	13%	Licensed Practical and Licensed Vocational Nurses	7%	Electrical Engineers	7%	Machinists	8%
Automotive Specialty Technicians	10%	Pharmacy Technicians	6%	Civil Engineers	7%	Inspectors, Testers, Sorters, Samplers, and Weighers	6%
Heating and Air Conditioning Mechanics and Installers	7%	Speech-Language Pathologists	4%	Electronics Engineering Technicians	4%	Printing Press Operators	5%
Bus and Truck Mechanics and Diesel Engine Specialists	7%	Physical Therapists	3%	Electronics Engineers, Except Computer	4%	Computer-Contr Mach Tool Oper, Metal & Plastic	5%
Industrial Machinery Mechanics	3%	Occupational Therapists	3%	Aerospace Engineers	3%	Packaging and Filling Machine Operators and Tenders	4%
Telecomm Equip Installers & Repairers, Exc Line Installers	3%	Family and General Practitioners	3%	Industrial Engineering Technicians	3%	Welders, Cutters, and Welder Fitters	4%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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