



(1) Sales and Related Occupations	16%	(2) Transportation and Material Moving Occupations	10%
First-Line Supervisors of Retail Sales Workers	24%	Heavy and Tractor-Trailer Truck Drivers	71%
Retail Salespersons	20%	Light Truck or Delivery Services Drivers	8%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%	Laborers and Freight, Stock, and Material Movers, Hand	5%
Insurance Sales Agents	8%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	4%
Sales Representatives, Services, All Other	7%	Driver/Sales Workers	4%
Telemarketers	5%	Industrial Truck and Tractor Operators	2%
First-Line Supervisors of Non-Retail Sales Workers	5%	Cleaners of Vehicles and Equipment	2%
Demonstrators and Product Promoters	4%	Taxi Drivers and Chauffeurs	1%

(3) Office and Administrative Support Occupations	9%	(4) Healthcare Practitioners and Technical Occupations	7%	(5) Management Occupations	7%	(6) Computer and Mathematical Occupations	7%
Customer Service Representatives	21%	Registered Nurses	28%	Marketing Managers	15%	Computer User Support Specialists	17%
1st-Line Superv of Office & Admin Support Workers	13%	Licensed Practical and Licensed Vocational Nurses	9%	Medical and Health Services Managers	12%	Software Developers, Applications	15%
Exec Secretaries & Exec Adm Assts	7%	Occupational Therapists	7%	General and Operations Managers	9%	Computer Systems Analysts	14%
Office Clerks, General	6%	Physical Therapists	7%	Food Service Managers	9%	Network and Computer Systems Administrators	11%
Secretaries & Admin Assts, Except Legal, Medical, & Exec	5%	Medical Records and Health Information Technicians	5%	Sales Managers	8%	Web Developers	9%
Receptionists and Information Clerks	5%	Speech-Language Pathologists	4%	Managers, All Other	6%	Information Security Analysts	5%
Tellers	5%	Pharmacy Technicians	4%	Financial Managers, Branch or Department	6%	Information Technology Project Managers	5%
Bookkeeping, Accounting, & Auditing Clerks	5%	Family and General Practitioners	3%	Human Resources Managers	4%	Software Developers, Systems Software	4%

(7) Installation, Maintenance, and Repair Occupations	6%	(8) Production Occupations	6%	(9) Architecture and Engineering Occupations	5%	(10) Business and Financial Operations Occupations	4%
Maintenance and Repair Workers, General	30%	First-Line Supervisors of Production and Operating Workers	30%	Industrial Engineers	29%	Accountants	17%
1st-Line Superv of Mech, Installers, & Repairers	16%	Machinists	12%	Mechanical Engineers	19%	Management Analysts	14%
Automotive Specialty Technicians	10%	Helpers--Production Workers	11%	Electrical Engineers	13%	Logisticians	10%
Bus and Truck Mechanics and Diesel Engine Specialists	10%	Computer-Controlled Machine Tool Operators, Metal and Plastic	7%	Aerospace Engineers	7%	Market Research Analysts and Marketing Specialists	9%
Automotive Master Mechanics	7%	Welders, Cutters, and Welder Fitters	5%	Electronics Engineers, Except Computer	6%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	8%
Heating & A C Mech & Installers	5%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Industrial Engineering Technicians	4%	Human Resources Specialists	6%
Industrial Machinery Mechanics	3%	Packaging and Filling Machine Operators and Tenders	3%	Electronics Engineering Technicians	4%	Financial Analysts	5%
Automotive Service Technicians and Mechanics	3%	Electrical and Electronic Equipment Assemblers	2%	Mechanical Drafters	2%	Loan Officers	5%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.