



(1) Sales and Related Occupations		16%	(2) Office and Administrative Support Occupations		11%
First-Line Supervisors of Retail Sales Workers	23%	Customer Service Representatives	22%		
Retail Salespersons	20%	1st-Line Superv of Office & Admin Support Workers	15%		
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Exec Secretaries & Exec Adm Assts	8%		
Insurance Sales Agents	8%	Tellers	5%		
Sales Representatives, Services, All Other	6%	Bookkeeping, Accounting, and Auditing Clerks	5%		
Sales Agents, Financial Services	6%	Office Clerks, General	5%		
First-Line Supervisors of Non-Retail Sales Workers	6%	Secretaries & Admin Assts, Exc Legal, Medical, & Exec	4%		
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	5%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	4%		

(3) Transportation and Material Moving Occupations		10%	(4) Management Occupations		8%	(5) Computer and Mathematical Occupations		7%	(6) Healthcare Practitioners and Technical Occupations		7%
Heavy and Tractor-Trailer Truck Drivers	64%	Marketing Managers	14%	Computer User Support Specialists	16%	Registered Nurses	36%				
Light Truck or Delivery Services Drivers	9%	Medical and Health Services Managers	11%	Computer Systems Analysts	16%	Licensed Practical and Licensed Vocational Nurses	8%				
Laborers and Freight, Stock, and Material Movers, Hand	7%	Sales Managers	10%	Web Developers	12%	Medical Records and Health Information Technicians	5%				
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	6%	General and Operations Managers	9%	Network and Computer Systems Administrators	11%	Occupational Therapists	5%				
Driver/Sales Workers	4%	Financial Managers, Branch or Department	8%	Software Developers, Applications	11%	Physical Therapists	5%				
Industrial Truck and Tractor Operators	3%	Managers, All Other	6%	Information Technology Project Managers	8%	Pharmacy Technicians	4%				
Cleaners of Vehicles and Equipment	2%	Food Service Managers	5%	Computer Programmers	6%	Speech-Language Pathologists	3%				
Taxi Drivers and Chauffeurs	1%	Human Resources Managers	5%	Software Quality Assurance Engineers and Testers	4%	Nurse Practitioners	3%				

(7) Installation, Maintenance, and Repair Occupations		6%	(8) Production Occupations		5%	(9) Business and Financial Operations Occupations		5%	(10) Architecture and Engineering Occupations		4%
Maintenance and Repair Workers, General	31%	1st-Line Superv of Prod & Oper Workers	26%	Accountants	16%	Industrial Engineers	36%				
1st-Line Superv of Mech, Installers, & Repairers	14%	Helpers--Production Workers	16%	Management Analysts	15%	Mechanical Engineers	15%				
Automotive Specialty Technicians	11%	Machinists	8%	Market Research Analysts and Marketing Specialists	10%	Electrical Engineers	9%				
Bus and Truck Mechanics and Diesel Engine Specialists	10%	Welders, Cutters, and Welder Fitters	6%	Auditors	7%	Civil Engineers	7%				
Automotive Master Mechanics	6%	Computer-Controlled Machine Tool Operators, Metal and Plastic	5%	Loan Officers	6%	Industrial Safety and Health Engineers	4%				
Heating and Air Conditioning Mechanics and Installers	5%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Human Resources Specialists	6%	Industrial Engineering Technicians	3%				
Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Packaging and Filling Machine Operators and Tenders	4%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	6%	Electronics Engineers, Except Computer	3%				
Industrial Machinery Mechanics	4%	Printing Press Operators	3%	Financial Analysts	5%	Electronics Engineering Technicians	3%				

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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