



(1) Sales and Related Occupations	15%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	21%	Customer Service Representatives	22%
First-Line Supervisors of Retail Sales Workers	18%	1st-Line Superv of Office & Admin Support Workers	13%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Executive Secretaries & Exec Adm Assistants	7%
Insurance Sales Agents	8%	Tellers	6%
Sales Agents, Financial Services	7%	Bookkeeping, Accounting, and Auditing Clerks	6%
Sales Representatives, Services, All Other	7%	Office Clerks, General	5%
First-Line Supervisors of Non-Retail Sales Workers	6%	Medical Secretaries	5%
Demonstrators and Product Promoters	5%	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	4%

(3) Transportation and Material Moving Occupations	11%	(4) Management Occupations	7%	(5) Production Occupations	7%	(6) Healthcare Practitioners and Technical Occupations	7%
Heavy and Tractor-Trailer Truck Drivers	65%	Marketing Managers	14%	1st-Line Superv of Prod & Oper Workers	19%	Registered Nurses	40%
Light Truck or Delivery Services Drivers	9%	Medical and Health Services Managers	11%	Helpers--Production Workers	18%	Licensed Practical and Licensed Vocational Nurses	7%
Laborers and Freight, Stock, and Material Movers, Hand	6%	Sales Managers	9%	Machinists	8%	Medical Records and Health Information Technicians	5%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	5%	General and Operations Managers	9%	Welders, Cutters, and Welder Fitters	7%	Occupational Therapists	4%
Driver/Sales Workers	3%	Financial Managers, Branch or Department	8%	Computer-Controlled Mach Tool Oper, Metal & Plastic	6%	Physical Therapists	4%
Industrial Truck and Tractor Operators	3%	Human Resources Managers	6%	Packaging & Filling Machine Oprs & Tenders	6%	Speech-Language Pathologists	3%
Cleaners of Vehicles and Equipment	2%	Managers, All Other	6%	Inspectors, Testers, Sorters, Samplers, & Weighers	4%	Pharmacy Technicians	3%
Taxi Drivers and Chauffeurs	1%	Food Service Managers	5%	Team Assemblers	3%	Nurse Practitioners	3%

(7) Installation, Maintenance, and Repair Occupations	6%	(8) Computer and Mathematical Occupations	6%	(9) Business and Financial Operations Occupations	4%	(10) Food Preparation and Serving Related Occupations	4%
Maintenance and Repair Workers, General	31%	Computer User Support Specialists	19%	Accountants	17%	1st-Line Superv of Food Prep & Serving Workers	31%
Automotive Specialty Technicians	14%	Computer Systems Analysts	18%	Management Analysts	13%	Combined Food Prep & Serving Workers, Incl Fast Food	16%
1st-Line Superv of Mech, Installers, & Repairers	11%	Software Developers, Applications	11%	Loan Officers	8%	Cooks, Restaurant	15%
Bus & Truck Mechanics & Diesel Engine Specialists	9%	Network and Computer Systems Administrators	10%	Market Research Analysts and Marketing Specialists	8%	Waiters and Waitresses	9%
Heating & Air Conditioning Mechanics & Installers	5%	Web Developers	10%	Human Resources Specialists	7%	Bartenders	5%
Telecomm Equip Installers & Repairers, Exc Line Installers	5%	Information Technology Project Managers	7%	Auditors	6%	Dishwashers	5%
Industrial Machinery Mechanics	4%	Computer Programmers	6%	Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	6%	Cooks, Institution and Cafeteria	4%
Automotive Body and Related Repairers	3%	Software Quality Assurance Engineers and Testers	5%	Financial Analysts	5%	Chefs and Head Cooks	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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