



(1) Sales and Related Occupations	14%	(2) Computer and Mathematical Occupations	12%
Retail Salespersons	22%	Computer Systems Analysts	18%
First-Line Supervisors of Retail Sales Workers	19%	Web Developers	14%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Computer User Support Specialists	12%
Sales Representatives, Services, All Other	8%	Software Developers, Applications	11%
Insurance Sales Agents	7%	Network and Computer Systems Administrators	9%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Information Technology Project Managers	8%
First-Line Supervisors of Non-Retail Sales Workers	6%	Computer Programmers	7%
Sales Agents, Financial Services	5%	Software Quality Assurance Engineers and Testers	5%

(3) Office and Administrative Support Occupations	11%	(4) Transportation and Material Moving Occupations	10%	(5) Management Occupations	10%	(6) Business and Financial Operations Occupations	7%
Customer Service Representatives	24%	Heavy and Tractor-Trailer Truck Drivers	60%	Marketing Managers	13%	Management Analysts	19%
1st-Line Superv of Office & Admin Support Workers	15%	Light Truck or Delivery Services Drivers	9%	Financial Managers, Branch or Department	11%	Accountants	13%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	8%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	8%	Medical and Health Services Managers	11%	Market Research Analysts and Marketing Specialists	11%
Executive Secretaries & Exec Adm Assistants	7%	Laborers and Freight, Stock, and Material Movers, Hand	8%	Sales Managers	10%	Auditors	8%
Bookkeeping, Accounting, and Auditing Clerks	5%	Driver/Sales Workers	4%	General and Operations Managers	9%	Loan Officers	8%
Tellers	5%	Industrial Truck and Tractor Operators	3%	Managers, All Other	6%	Human Resources Specialists	5%
Office Clerks, General	5%	Cleaners of Vehicles and Equipment	2%	Property, Real Estate, & Community Assn Mgr	5%	Financial Analysts	4%
Secretaries & Admin Assts, Except Legal, Medical, & Executive	4%	Bus Drivers, School or Special Client	1%	Food Service Managers	4%	Business Operations Specialists, All Other	4%

(7) Healthcare Practitioners and Technical Occupations	5%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Food Preparation and Serving Related Occupations	4%	(10) Architecture and Engineering Occupations	4%
Registered Nurses	36%	Maintenance and Repair Workers, General	35%	First-Line Supervisors of Food Preparation and Serving Workers	35%	Industrial Engineers	32%
Licensed Practical and Licensed Vocational Nurses	9%	First-Line Supervisors of Mechanics, Installers, and Repairers	11%	Combined Food Prep & Serving Workers, Incl Fast Food	19%	Mechanical Engineers	14%
Medical Records and Health Information Technicians	5%	Automotive Specialty Technicians	10%	Waiters and Waitresses	11%	Electrical Engineers	13%
Physical Therapists	5%	Bus and Truck Mechanics and Diesel Engine Specialists	8%	Cooks, Restaurant	11%	Civil Engineers	9%
Occupational Therapists	4%	Heating and Air Conditioning Mechanics and Installers	7%	Dishwashers	5%	Industrial Safety and Health Engineers	4%
Nurse Practitioners	4%	Telecomm Equip Installers & Repairers, Exc Line Installers	6%	Dining Room and Cafeteria Attendants and Bartender Helpers	3%	Industrial Engineering Technicians	4%
Pharmacy Technicians	3%	Automotive Body and Related Repairers	3%	Hosts & Hostesses, Restaurant, Lounge, & Coffee Shop	3%	Electronics Engineering Technicians	3%
Speech-Language Pathologists	2%	Industrial Machinery Mechanics	3%	Bartenders	3%	Electronics Engineers, Except Computer	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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