



(1) Sales and Related Occupations	15%	(2) Transportation and Material Moving Occupations	12%
First-Line Supervisors of Retail Sales Workers	22%	Heavy and Tractor-Trailer Truck Drivers	71%
Retail Salespersons	20%	Light Truck or Delivery Services Drivers	7%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Laborers and Freight, Stock, and Material Movers, Hand	6%
Insurance Sales Agents	8%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	4%
Sales Representatives, Services, All Other	7%	Driver/Sales Workers	3%
Demonstrators and Product Promoters	5%	Industrial Truck and Tractor Operators	2%
First-Line Supervisors of Non-Retail Sales Workers	5%	Taxi Drivers and Chauffeurs	2%
Telemarketers	4%	Cleaners of Vehicles and Equipment	2%

(3) Office and Administrative Support Occupations	10%	(4) Healthcare Practitioners and Technical Occupations	7%	(5) Management Occupations	7%	(6) Computer and Mathematical Occupations	7%
Customer Service Representatives	24%	Registered Nurses	31%	Marketing Managers	15%	Computer User Support Specialists	18%
First-Line Supervisors of Office and Administrative Support Workers	11%	Licensed Practical and Licensed Vocational Nurses	8%	Medical and Health Services Managers	11%	Software Developers, Applications	17%
Exec Secretaries & Exec Adm Assts	6%	Occupational Therapists	6%	General and Operations Managers	8%	Computer Systems Analysts	14%
Tellers	5%	Physical Therapists	6%	Food Service Managers	8%	Network and Computer Systems Administrators	11%
Office Clerks, General	5%	Speech-Language Pathologists	4%	Managers, All Other	8%	Web Developers	9%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	5%	Family and General Practitioners	4%	Sales Managers	8%	Information Security Analysts	4%
Receptionists and Information Clerks	5%	Medical Records & Health Info Techs	4%	Financial Managers, Branch or Department	6%	Computer Systems Engineers/Architects	4%
Bookkeeping, Accounting, and Auditing Clerks	5%	Medical and Clinical Laboratory Technologists	2%	Human Resources Managers	4%	Information Technology Project Managers	4%

(7) Installation, Maintenance, and Repair Occupations	6%	(8) Production Occupations	6%	(9) Architecture and Engineering Occupations	5%	(10) Business and Financial Operations Occupations	4%
Maintenance and Repair Workers, General	29%	1st-Line Superv of Prod & Oper Workers	30%	Industrial Engineers	34%	Accountants	15%
1st-Line Superv of Mech, Installers, & Repairers	14%	Machinists	11%	Mechanical Engineers	17%	Management Analysts	14%
Automotive Specialty Technicians	10%	Helpers--Production Workers	10%	Electrical Engineers	13%	Market Research Analysts and Marketing Specialists	10%
Bus and Truck Mechanics and Diesel Engine Specialists	9%	Computer-Controlled Machine Tool Operators, Metal and Plastic	9%	Electronics Engineers, Except Computer	6%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	9%
Heating and Air Conditioning Mechanics and Installers	7%	Welders, Cutters, and Welder Fitters	5%	Aerospace Engineers	6%	Logisticians	8%
Automotive Master Mechanics	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Industrial Engineering Technicians	4%	Human Resources Specialists	8%
Industrial Machinery Mechanics	4%	Packaging and Filling Machine Operators and Tenders	3%	Electronics Engineering Technicians	4%	Loan Officers	6%
Automotive Service Technicians and Mechanics	3%	Printing Press Operators	2%	Civil Engineers	3%	Financial Analysts	4%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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