



(1) Sales and Related Occupations	14%	(2) Management Occupations	11%
First-Line Supervisors of Retail Sales Workers	17%	Marketing Managers	16%
Retail Salespersons	17%	Sales Managers	10%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	13%	Medical and Health Services Managers	10%
Insurance Sales Agents	8%	General and Operations Managers	9%
Sales Representatives, Services, All Other	7%	Financial Managers, Branch or Department	8%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	7%	Managers, All Other	6%
First-Line Supervisors of Non-Retail Sales Workers	7%	Computer and Information Systems Managers	6%
Sales Agents, Financial Services	5%	Human Resources Managers	5%

(3) Computer and Mathematical Occupations	11%	(4) Office and Administrative Support Occupations	11%	(5) Business and Financial Operations Occupations	8%	(6) Transportation and Material Moving Occupations	8%
Computer Systems Analysts	16%	Customer Service Representatives	21%	Management Analysts	21%	Heavy and Tractor-Trailer Truck Drivers	63%
Computer User Support Specialists	13%	1st-Line Superv of Office & Admin Support Workers	18%	Accountants	15%	Light Truck or Delivery Services Drivers	10%
Software Developers, Applications	12%	Executive Secretaries and Executive Administrative Assistants	9%	Market Research Analysts and Marketing Specialists	9%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	8%
Web Developers	11%	Tellers	6%	Auditors	8%	Laborers and Freight, Stock, and Material Movers, Hand	7%
Network and Computer Systems Administrators	10%	Bookkeeping, Accounting, and Auditing Clerks	5%	Financial Analysts	6%	Driver/Sales Workers	4%
Information Technology Project Managers	10%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	5%	Loan Officers	6%	Industrial Truck and Tractor Operators	2%
Computer Systems Engineers/Architects	6%	Secretaries & Admin Assts, Except Legal, Medical, & Executive	4%	Business Operations Specialists, All Other	4%	Taxi Drivers and Chauffeurs	1%
Software Quality Assurance Engineers and Testers	5%	Office Clerks, General	3%	Training and Development Specialists	4%	Bus Drivers, School or Special Client	1%

(7) Healthcare Practitioners and Technical Occupations	5%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Architecture and Engineering Occupations	4%	(10) Production Occupations	4%
Registered Nurses	37%	Maintenance and Repair Workers, General	34%	Industrial Engineers	35%	First-Line Supervisors of Production and Operating Workers	34%
Licensed Practical and Licensed Vocational Nurses	8%	First-Line Supervisors of Mechanics, Installers, and Repairers	15%	Mechanical Engineers	19%	Helpers--Production Workers	13%
Medical Records and Health Information Technicians	7%	Automotive Specialty Technicians	10%	Civil Engineers	7%	Machinists	10%
Pharmacy Technicians	4%	Heating and Air Conditioning Mechanics and Installers	9%	Electrical Engineers	6%	Printing Press Operators	5%
Physical Therapists	4%	Bus and Truck Mechanics and Diesel Engine Specialists	6%	Electronics Engineering Technicians	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Pharmacists	3%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Aerospace Engineers	4%	Computer-Controlled Machine Tool Operators, Metal and Plastic	4%
Occupational Therapists	3%	Industrial Machinery Mechanics	4%	Industrial Engineering Technicians	3%	Electrical and Electronic Equipment Assemblers	3%
Speech-Language Pathologists	3%	Automotive Master Mechanics	4%	Industrial Safety and Health Engineers	3%	Welders, Cutters, and Welder Fitters	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.