



(1) Sales and Related Occupations	14%	(2) Transportation and Material Moving Occupations	11%
Retail Salespersons	20%	Heavy and Tractor-Trailer Truck Drivers	66%
First-Line Supervisors of Retail Sales Workers	18%	Light Truck or Delivery Services Drivers	9%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Laborers and Freight, Stock, and Material Movers, Hand	6%
Insurance Sales Agents	8%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	6%
Sales Representatives, Services, All Other	7%	Driver/Sales Workers	4%
Demonstrators and Product Promoters	6%	Industrial Truck and Tractor Operators	3%
Sales Agents, Financial Services	6%	Cleaners of Vehicles and Equipment	1%
First-Line Supervisors of Non-Retail Sales Workers	5%	Taxi Drivers and Chauffeurs	1%

(3) Office and Administrative Support Occupations	11%	(4) Management Occupations	8%	(5) Computer and Mathematical Occupations	8%	(6) Healthcare Practitioners and Technical Occupations	6%
Customer Service Representatives	23%	Marketing Managers	14%	Computer Systems Analysts	16%	Registered Nurses	37%
1st-Line Superv of Office & Admin Support Workers	13%	Medical and Health Services Managers	12%	Computer User Support Specialists	16%	Licensed Practical and Licensed Vocational Nurses	9%
Exec Secretaries & Exec Adm Assts	8%	Sales Managers	9%	Software Developers, Applications	12%	Physical Therapists	5%
Tellers	6%	General and Operations Managers	8%	Web Developers	11%	Occupational Therapists	4%
Bookkeeping, Accounting, and Auditing Clerks	5%	Financial Managers, Branch or Department	7%	Network and Computer Systems Administrators	10%	Medical Records and Health Information Technicians	4%
Office Clerks, General	5%	Managers, All Other	6%	Information Technology Project Managers	7%	Speech-Language Pathologists	3%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	5%	Food Service Managers	5%	Computer Programmers	6%	Pharmacy Technicians	3%
Secretaries & Admin Assts, Exc Legal, Medical, & Exec	4%	Human Resources Managers	5%	Software Quality Assurance Engineers and Testers	5%	Nurse Practitioners	3%

(7) Installation, Maintenance, and Repair Occupations	6%	(8) Business and Financial Operations Occupations	5%	(9) Production Occupations	5%	(10) Architecture and Engineering Occupations	4%
Maintenance and Repair Workers, General	33%	Management Analysts	16%	1st-Line Superv of Prod & Oper Workers	26%	Industrial Engineers	37%
First-Line Supervisors of Mechanics, Installers, and Repairers	12%	Accountants	15%	Helpers--Production Workers	16%	Mechanical Engineers	15%
Automotive Specialty Technicians	11%	Market Research Analysts and Marketing Specialists	8%	Machinists	7%	Electrical Engineers	9%
Bus and Truck Mechanics and Diesel Engine Specialists	9%	Auditors	7%	Welders, Cutters, and Welder Fitters	6%	Civil Engineers	7%
Heating and Air Conditioning Mechanics and Installers	7%	Loan Officers	7%	Computer-Contr Mach Tool Oper, Metal & Plastic	5%	Industrial Engineering Technicians	4%
Telecomm Equip Installers & Repairers, Exc Line Installers	5%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	6%	Packaging and Filling Machine Operators and Tenders	4%	Industrial Safety and Health Engineers	4%
Industrial Machinery Mechanics	3%	Human Resources Specialists	6%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Electronics Engineering Technicians	3%
Automotive Master Mechanics	3%	Financial Analysts	5%	Printing Press Operators	3%	Electronics Engineers, Except Computer	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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