



(1) Sales and Related Occupations	15%	(2) Management Occupations	11%
First-Line Supervisors of Retail Sales Workers	24%	Marketing Managers	16%
Retail Salespersons	15%	General and Operations Managers	11%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Sales Managers	10%
Insurance Sales Agents	8%	Medical and Health Services Managers	10%
Sales Representatives, Services, All Other	7%	Financial Managers, Branch or Department	7%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	7%	Managers, All Other	6%
First-Line Supervisors of Non-Retail Sales Workers	6%	Computer and Information Systems Managers	5%
Sales Agents, Financial Services	5%	Human Resources Managers	4%

(3) Computer and Mathematical Occupations	11%	(4) Office and Administrative Support Occupations	11%	(5) Business and Financial Operations Occupations	8%	(6) Transportation and Material Moving Occupations	8%
Computer Systems Analysts	15%	Customer Service Representatives	21%	Management Analysts	22%	Heavy and Tractor-Trailer Truck Drivers	62%
Computer User Support Specialists	13%	1st-Line Superv of Office & Admin Support Workers	18%	Accountants	15%	Light Truck or Delivery Services Drivers	9%
Software Developers, Applications	12%	Executive Secretaries and Executive Administrative Assistants	8%	Market Research Analysts and Marketing Specialists	10%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	8%
Web Developers	11%	Tellers	7%	Auditors	9%	Laborers and Freight, Stock, and Material Movers, Hand	6%
Network and Computer Systems Administrators	10%	Bookkeeping, Accounting, and Auditing Clerks	5%	Loan Officers	6%	Driver/Sales Workers	4%
Information Technology Project Managers	10%	Secretaries & Admin Assts, Except Legal, Medical, & Executive	4%	Business Operations Specialists, All Other	5%	Industrial Truck and Tractor Operators	2%
Computer Systems Engineers/Architects	6%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	4%	Financial Analysts	5%	Bus Drivers, School or Special Client	1%
Software Quality Assurance Engineers and Testers	5%	Office Clerks, General	4%	Training and Development Specialists	5%	Automotive and Watercraft Service Attendants	1%

(7) Installation, Maintenance, and Repair Occupations	5%	(8) Healthcare Practitioners and Technical Occupations	5%	(9) Architecture and Engineering Occupations	4%	(10) Production Occupations	4%
Maintenance and Repair Workers, General	31%	Registered Nurses	36%	Industrial Engineers	39%	First-Line Supervisors of Production and Operating Workers	33%
Automotive Master Mechanics	15%	Licensed Practical and Licensed Vocational Nurses	8%	Mechanical Engineers	18%	Helpers--Production Workers	10%
First-Line Supervisors of Mechanics, Installers, and Repairers	13%	Medical Records and Health Information Technicians	7%	Civil Engineers	7%	Machinists	9%
Automotive Specialty Technicians	9%	Pharmacy Technicians	4%	Electrical Engineers	6%	Welders, Cutters, and Welder Fitters	5%
Heating and Air Conditioning Mechanics and Installers	7%	Physical Therapists	3%	Electronics Engineering Technicians	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Bus and Truck Mechanics and Diesel Engine Specialists	5%	Occupational Therapists	3%	Industrial Engineering Technicians	3%	Packaging and Filling Machine Operators and Tenders	4%
Industrial Machinery Mechanics	4%	Emergency Medical Technicians and Paramedics	2%	Aerospace Engineers	3%	Printing Press Operators	4%
Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Pharmacists	2%	Industrial Safety and Health Engineers	3%	Computer-Controlled Machine Tool Operators, Metal and Plastic	4%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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