



(1) Sales and Related Occupations	13%	(2) Computer and Mathematical Occupations	12%
Retail Salespersons	22%	Computer Systems Analysts	17%
First-Line Supervisors of Retail Sales Workers	18%	Web Developers	13%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Computer User Support Specialists	13%
Insurance Sales Agents	7%	Software Developers, Applications	11%
Sales Representatives, Services, All Other	7%	Network and Computer Systems Administrators	10%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	7%	Information Technology Project Managers	7%
Demonstrators and Product Promoters	6%	Database Administrators	6%
1st-Line Superv of Non-Retail Sales Workers	6%	Computer Programmers	5%

(3) Office and Administrative Support Occupations	11%	(4) Management Occupations	10%	(5) Transportation and Material Moving Occupations	10%	(6) Business and Financial Operations Occupations	7%
Customer Service Representatives	24%	Marketing Managers	13%	Heavy and Tractor-Trailer Truck Drivers	59%	Management Analysts	19%
1st-Line Superv of Office & Admin Support Workers	16%	Medical and Health Services Managers	11%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	10%	Accountants	13%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	7%	Sales Managers	10%	Laborers and Freight, Stock, and Material Movers, Hand	10%	Market Research Analysts and Marketing Specialists	11%
Executive Secretaries & Exec Adm Assistants	7%	Financial Managers, Branch or Department	9%	Light Truck or Delivery Services Drivers	8%	Auditors	9%
Bookkeeping, Accounting, and Auditing Clerks	5%	General and Operations Managers	9%	Industrial Truck and Tractor Operators	4%	Loan Officers	8%
Tellers	5%	Managers, All Other	7%	Driver/Sales Workers	4%	Human Resources Specialists	6%
Office Clerks, General	4%	Property, Real Estate, & Community Assn Mgr	5%	Cleaners of Vehicles and Equipment	1%	Training and Development Specialists	5%
Secretaries & Admin Assts, Except Legal, Medical, & Executive	3%	Human Resources Managers	4%	Packers and Packagers, Hand	1%	Business Operations Specialists, All Other	5%

(7) Healthcare Practitioners and Technical Occupations	5%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Food Preparation and Serving Related Occupations	4%	(10) Architecture and Engineering Occupations	3%
Registered Nurses	38%	Maintenance and Repair Workers, General	35%	1st-Line Superv of Food Prep & Serving Workers	33%	Industrial Engineers	35%
Licensed Practical and Licensed Vocational Nurses	10%	1st-Line Superv of Mech, Installers, & Repairers	13%	Combined Food Prep & Serving Workers, Incl Fast Food	19%	Electrical Engineers	12%
Medical Records and Health Information Technicians	5%	Automotive Specialty Technicians	12%	Cooks, Restaurant	12%	Mechanical Engineers	12%
Physical Therapists	4%	Bus and Truck Mechanics and Diesel Engine Specialists	8%	Waiters and Waitresses	11%	Civil Engineers	12%
Pharmacy Technicians	3%	Heating and Air Conditioning Mechanics and Installers	6%	Dishwashers	4%	Industrial Safety and Health Engineers	5%
Occupational Therapists	3%	Telecomm Equip Installers & Repairers, Exc Line Installers	5%	Hosts & Hostesses, Restaurant, Lounge, & Coffee Shop	4%	Electronics Engineering Technicians	3%
Family and General Practitioners	3%	Industrial Machinery Mechanics	3%	Cooks, Institution and Cafeteria	3%	Industrial Engineering Technicians	2%
Nurse Practitioners	3%	Automotive Body and Related Repairers	3%	Bartenders	3%	Electronics Engineers, Except Computer	2%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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