



| (1) Sales and Related Occupations | 13% | (2) Transportation and Material Moving Occupations | 11% |
|--|-----|---|-----|
| Retail Salespersons | 21% | Heavy and Tractor-Trailer Truck Drivers | 69% |
| First-Line Supervisors of Retail Sales Workers | 21% | Light Truck or Delivery Services Drivers | 9% |
| Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod | 12% | Laborers and Freight, Stock, and Material Movers, Hand | 5% |
| Insurance Sales Agents | 9% | 1st-Line Superv of Transp & Material-Moving Mach & Veh Oper | 5% |
| Demonstrators and Product Promoters | 8% | Driver/Sales Workers | 4% |
| Sales Representatives, Services, All Other | 6% | Industrial Truck and Tractor Operators | 2% |
| First-Line Supervisors of Non-Retail Sales Workers | 4% | Taxi Drivers and Chauffeurs | 1% |
| Sales Reps, Wholesale & Mfg, Tech & Sci Prod | 3% | Cleaners of Vehicles and Equipment | 1% |

| (3) Office and Administrative Support Occupations | 9% | (4) Computer and Mathematical Occupations | 8% | (5) Healthcare Practitioners and Technical Occupations | 8% | (6) Management Occupations | 7% |
|---|-----|---|-----|--|-----|---|-----|
| Customer Service Representatives | 22% | Computer User Support Specialists | 19% | Registered Nurses | 32% | Marketing Managers | 15% |
| 1st-Line Superv of Office & Admin Support Workers | 12% | Software Developers, Applications | 16% | Licensed Practical and Licensed Vocational Nurses | 8% | Medical and Health Services Managers | 11% |
| Exec Secretaries & Exec Adm Assts | 9% | Computer Systems Analysts | 14% | Physical Therapists | 6% | General and Operations Managers | 8% |
| Tellers | 6% | Network and Computer Systems Administrators | 9% | Occupational Therapists | 5% | Managers, All Other | 7% |
| Office Clerks, General | 5% | Web Developers | 7% | Family and General Practitioners | 4% | Sales Managers | 7% |
| Bookkeeping, Accounting, and Auditing Clerks | 5% | Computer Systems Engineers/Architects | 5% | Speech-Language Pathologists | 4% | Human Resources Managers | 6% |
| Stock Clerks, Sales Floor | 5% | Software Developers, Systems Software | 5% | Medical and Clinical Laboratory Technicians | 3% | Food Service Managers | 6% |
| Secretaries & Admin Assts, Except Legal, Medical, & Executive | 4% | Information Technology Project Managers | 5% | Medical Records and Health Information Technicians | 2% | Computer and Information Systems Managers | 5% |

| (7) Installation, Maintenance, and Repair Occupations | 6% | (8) Production Occupations | 6% | (9) Architecture and Engineering Occupations | 5% | (10) Business and Financial Operations Occupations | 4% |
|--|-----|---|-----|--|-----|--|-----|
| Maintenance and Repair Workers, General | 32% | 1st-Line Superv of Prod & Oper Workers | 29% | Industrial Engineers | 35% | Accountants | 16% |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 15% | Helpers--Production Workers | 14% | Mechanical Engineers | 17% | Management Analysts | 12% |
| Bus and Truck Mechanics and Diesel Engine Specialists | 10% | Machinists | 10% | Electrical Engineers | 10% | Market Research Analysts and Marketing Specialists | 10% |
| Automotive Specialty Technicians | 7% | Computer-Controlled Machine Tool Operators, Metal and Plastic | 5% | Aerospace Engineers | 7% | Purchasing Agents, Except Wholesale, Retail, and Farm Products | 9% |
| Automotive Master Mechanics | 7% | Inspectors, Testers, Sorters, Samplers, and Weighers | 5% | Electronics Engineers, Except Computer | 6% | Logisticians | 8% |
| Heating and Air Conditioning Mechanics and Installers | 7% | Welders, Cutters, and Welder Fitters | 4% | Industrial Engineering Technicians | 4% | Human Resources Specialists | 7% |
| Industrial Machinery Mechanics | 3% | Packaging and Filling Machine Operators and Tenders | 4% | Electronics Engineering Technicians | 4% | Training and Development Specialists | 6% |
| Automotive Body and Related Repairers | 3% | Electrical and Electronic Equipment Assemblers | 3% | Industrial Safety and Health Engineers | 3% | Loan Officers | 6% |

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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Department of
Job and Family Services

