



(1) Transportation and Material Moving Occupations	18%	(2) Sales and Related Occupations	15%
Heavy and Tractor-Trailer Truck Drivers	77%	Retail Salespersons	26%
Light Truck or Delivery Services Drivers	7%	First-Line Supervisors of Retail Sales Workers	24%
Laborers and Freight, Stock, and Material Movers, Hand	5%	Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%
Driver/Sales Workers	3%	Insurance Sales Agents	9%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	3%	Cashiers	6%
Industrial Truck and Tractor Operators	1%	Demonstrators and Product Promoters	5%
Bus Drivers, School or Special Client	1%	Sales Agents, Financial Services	3%
Cleaners of Vehicles and Equipment	1%	Sales Representatives, Services, All Other	3%

(3) Office and Administrative Support Occupations	12%	(4) Healthcare Practitioners and Technical Occupations	12%	(5) Installation, Maintenance, and Repair Occupations	6%	(6) Management Occupations	5%
Customer Service Representatives	24%	Registered Nurses	30%	Maintenance and Repair Workers, General	31%	Medical and Health Services Managers	21%
1st-Line Superv of Office & Admin Support Workers	10%	Physical Therapists	12%	1st-Line Superv of Mech, Installers, & Repairers	12%	General and Operations Managers	11%
Office Clerks, General	8%	Licensed Practical and Licensed Vocational Nurses	11%	Bus and Truck Mechanics and Diesel Engine Specialists	11%	Food Service Managers	10%
Stock Clerks, Sales Floor	8%	Emergency Medical Technicians and Paramedics	5%	Automotive Specialty Technicians	9%	Property, Real Estate, & Community Assn Mgr	8%
Executive Secretaries and Executive Administrative Assistants	7%	Occupational Therapists	4%	Telecomm Equip Installers & Repairers, Exc Line Installers	6%	Human Resources Managers	6%
Bookkeeping, Accounting, and Auditing Clerks	5%	Speech-Language Pathologists	4%	Industrial Machinery Mechanics	5%	Managers, All Other	6%
Tellers	5%	Medical Records and Health Information Technicians	3%	Electrical Power-Line Installers and Repairers	4%	Sales Managers	5%
Receptionists and Information Clerks	5%	Family and General Practitioners	2%	Heating and Air Conditioning Mechanics and Installers	4%	Marketing Managers	3%

(7) Food Preparation and Serving Related Occupations	4%	(8) Construction and Extraction Occupations	3%	(9) Healthcare Support Occupations	3%	(10) Production Occupations	3%
1st-Line Superv of Food Prep & Serving Workers	27%	1st-Line Superv of Construction Trades & Extraction Workers	19%	Nursing Assistants	36%	First-Line Supervisors of Production and Operating Workers	28%
Combined Food Prep & Serving Wrkrs, Incl Fast Food	27%	Construction Laborers	18%	Home Health Aides	20%	Helpers--Production Workers	17%
Cooks, Restaurant	14%	Electricians	9%	Medical Assistants	17%	Welders, Cutters, and Welder Fitters	8%
Cooks, Institution and Cafeteria	7%	Service Unit Operators, Oil, Gas, and Mining	8%	Physical Therapist Assistants	9%	Machinists	6%
Waiters and Waitresses	7%	Construction Carpenters	6%	Occupational Therapy Assistants	7%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Food Preparation Workers	5%	Cement Masons and Concrete Finishers	4%	Medical Equipment Preparers	3%	Team Assemblers	3%
Dining Room and Cafeteria Attendants and Bartender Helpers	3%	Operating Engineers and Other Construction Equipment Operators	4%	Phlebotomists	3%	Water and Wastewater Treatment Plant and System Operators	3%
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%	Painters, Construction and Maintenance	3%	Dental Assistants	2%	Tool and Die Makers	2%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine<sup>®</sup> (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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