



(1) Sales and Related Occupations	14%	(2) Office and Administrative Support Occupations	12%
Retail Salespersons	22%	Customer Service Representatives	23%
First-Line Supervisors of Retail Sales Workers	17%	1st-Line Superv of Office & Admin Support Workers	12%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%	Tellers	9%
Insurance Sales Agents	8%	Executive Secretaries & Exec Adm Assistants	7%
Sales Agents, Financial Services	7%	Bookkeeping, Accounting, and Auditing Clerks	5%
Sales Representatives, Services, All Other	6%	Office Clerks, General	4%
Cashiers	5%	Medical Secretaries	4%
Demonstrators and Product Promoters	5%	Secs & Admin Assts, Except Legal, Medical, & Execs	4%

(3) Transportation and Material Moving Occupations	10%	(4) Management Occupations	7%	(5) Production Occupations	7%	(6) Healthcare Practitioners and Technical Occupations	7%
Heavy and Tractor-Trailer Truck Drivers	63%	Marketing Managers	14%	First-Line Supervisors of Production and Operating Workers	20%	Registered Nurses	40%
Light Truck or Delivery Services Drivers	9%	Medical and Health Services Managers	12%	Helpers--Production Workers	17%	Licensed Practical and Licensed Vocational Nurses	9%
Laborers and Freight, Stock, and Material Movers, Hand	7%	General and Operations Managers	10%	Machinists	8%	Occupational Therapists	4%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	6%	Sales Managers	9%	Welders, Cutters, and Welder Fitters	7%	Physical Therapists	4%
Driver/Sales Workers	4%	Financial Managers, Branch or Department	9%	Computer-Controlled Machine Tool Operators, Metal and Plastic	6%	Medical Records and Health Information Technicians	3%
Industrial Truck and Tractor Operators	3%	Food Service Managers	6%	Packaging and Filling Machine Operators and Tenders	4%	Pharmacy Technicians	3%
Cleaners of Vehicles and Equipment	2%	Human Resources Managers	6%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Speech-Language Pathologists	3%
Bus Drivers, School or Special Client	1%	Managers, All Other	5%	Team Assemblers	4%	Emergency Medical Technicians and Paramedics	2%

(7) Computer and Mathematical Occupations	6%	(8) Installation, Maintenance, and Repair Occupations	6%	(9) Business and Financial Operations Occupations	5%	(10) Food Preparation and Serving Related Occupations	4%
Computer Systems Analysts	18%	Maintenance and Repair Workers, General	32%	Accountants	16%	1st-Line Superv of Food Prep & Serving Workers	29%
Computer User Support Specialists	15%	Automotive Specialty Technicians	12%	Management Analysts	14%	Combined Food Prep & Serving Workers, Incl Fast Food	19%
Software Developers, Applications	12%	1st-Line Superv of Mech, Installers, & Repairers	12%	Loan Officers	8%	Cooks, Restaurant	13%
Network and Computer Systems Administrators	10%	Bus and Truck Mechanics and Diesel Engine Specialists	9%	Market Research Analysts and Marketing Specialists	7%	Waiters and Waitresses	12%
Web Developers	10%	Telecomm Equip Installers & Repairers, Exc Line Installers	5%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	7%	Dishwashers	4%
Information Technology Project Managers	8%	Heating and Air Conditioning Mechanics and Installers	5%	Human Resources Specialists	6%	Bartenders	4%
Computer Programmers	6%	Automotive Body and Related Repairers	4%	Auditors	6%	Food Preparation Workers	3%
Software Quality Assurance Engineers and Testers	5%	Industrial Machinery Mechanics	4%	Training and Development Specialists	5%	Dining Room and Cafeteria Attendants and Bartender Helpers	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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