



(1) Sales and Related Occupations	14%	(2) Office and Administrative Support Occupations	12%
Retail Salespersons	23%	Customer Service Representatives	22%
First-Line Supervisors of Retail Sales Workers	18%	1st-Line Superv of Office & Admin Support Workers	16%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%	Executive Secretaries & Exec Adm Assistants	7%
Insurance Sales Agents	7%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	7%
Sales Representatives, Services, All Other	6%	Tellers	5%
Sales Agents, Financial Services	6%	Office Clerks, General	4%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Bookkeeping, Accounting, and Auditing Clerks	4%
Demonstrators and Product Promoters	5%	Secs & Admin Assts, Except Legal, Medical, & Executive	4%

(3) Computer and Mathematical Occupations	11%	(4) Transportation and Material Moving Occupations	10%	(5) Management Occupations	9%	(6) Business and Financial Operations Occupations	6%
Computer Systems Analysts	17%	Heavy and Tractor-Trailer Truck Drivers	54%	Marketing Managers	14%	Management Analysts	19%
Web Developers	15%	Laborers and Freight, Stock, and Material Movers, Hand	11%	Medical and Health Services Managers	11%	Accountants	14%
Computer User Support Specialists	12%	Light Truck or Delivery Services Drivers	9%	Sales Managers	10%	Market Research Analysts and Marketing Specialists	11%
Software Developers, Applications	11%	1st-Line Superv of Transp & Mtl-Moving Mach & Veh Oper	9%	Financial Managers, Branch or Department	9%	Auditors	8%
Network and Computer Systems Administrators	9%	Industrial Truck and Tractor Operators	4%	General and Operations Managers	8%	Loan Officers	8%
Information Technology Project Managers	8%	Driver/Sales Workers	4%	Managers, All Other	7%	Human Resources Specialists	6%
Computer Programmers	6%	Cleaners of Vehicles and Equipment	2%	Property, Real Estate, & Community Assn Mgr	5%	Business Operations Specialists, All Other	5%
Computer Systems Engineers/Architects	6%	Packers and Packagers, Hand	2%	Human Resources Managers	4%	Training and Development Specialists	5%

(7) Healthcare Practitioners and Technical Occupations	6%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Food Preparation and Serving Related Occupations	4%	(10) Architecture and Engineering Occupations	3%
Registered Nurses	37%	Maintenance and Repair Workers, General	32%	1st-Line Superv of Food Prep & Serving Workers	35%	Industrial Engineers	33%
Licensed Practical and Licensed Vocational Nurses	10%	1st-Line Superv of Mech, Installers, & Repairers	15%	Combined Food Prep & Serving Workers, Incl Fast Food	18%	Mechanical Engineers	12%
Medical Records and Health Information Technicians	5%	Automotive Specialty Technicians	10%	Cooks, Restaurant	11%	Civil Engineers	12%
Pharmacy Technicians	5%	Bus and Truck Mechanics and Diesel Engine Specialists	9%	Waiters and Waitresses	11%	Electrical Engineers	11%
Physical Therapists	4%	Heating and Air Conditioning Mechanics and Installers	6%	Dishwashers	4%	Electronics Engineering Technicians	4%
Occupational Therapists	3%	Telecomm Equip Installers & Repairers, Exc Line Installers	5%	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	4%	Industrial Safety and Health Engineers	4%
Family and General Practitioners	3%	Industrial Machinery Mechanics	3%	Dining Room and Cafeteria Attendants and Bartender	3%	Industrial Engineering Technicians	3%
Nurse Practitioners	3%	Automotive Body and Related Repairers	3%	Cooks, Institution and Cafeteria	3%	Electronics Engineers, Except Computer	2%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine[®] (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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