



| (1) Transportation and Material Moving Occupations          | 16% | (2) Sales and Related Occupations                  | 16% |
|---|-----|--|-----|
| Heavy and Tractor-Trailer Truck Drivers                     | 67% | First-Line Supervisors of Retail Sales Workers     | 23% |
| Light Truck or Delivery Services Drivers                    | 9%  | Retail Salespersons                                | 21% |
| Laborers and Freight, Stock, and Material Movers, Hand      | 5%  | Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod   | 10% |
| 1st-Line Superv of Transp & Material-Moving Mach & Veh Oper | 5%  | Demonstrators and Product Promoters                | 7%  |
| Driver/Sales Workers  | 5%  | Sales Agents, Financial Services                   | 7%  |
| Industrial Truck and Tractor Operators                      | 2%  | Insurance Sales Agents                             | 7%  |
| Cleaners of Vehicles and Equipment                          | 1%  | First-Line Supervisors of Non-Retail Sales Workers | 5%  |
| Taxi Drivers and Chauffeurs                                 | 1%  | Sales Representatives, Services, All Other         | 4%  |

| (3) Office and Administrative Support Occupations                   | 11% | (4) Installation, Maintenance, and Repair Occupations          | 7%  | (5) Production Occupations   | 7%  | (6) Management Occupations                          | 6%  |
|---|-----|--|-----|--|-----|---|-----|
| Customer Service Representatives                                    | 24% | Maintenance and Repair Workers, General                        | 29% | 1st-Line Superv of Prod & Oper Workers                                       | 29% | Medical and Health Services Managers                | 16% |
| First-Line Supervisors of Office and Administrative Support Workers | 13% | First-Line Supervisors of Mechanics, Installers, and Repairers | 13% | Helpers--Production Workers  | 14% | General and Operations Managers                     | 13% |
| Tellers   | 10% | Automotive Master Mechanics                                    | 12% | Welders, Cutters, and Welder Fitters   | 11% | Food Service Managers                               | 8%  |
| Executive Secretaries and Executive Administrative Assistants       | 7%  | Bus and Truck Mechanics and Diesel Engine Specialists          | 11% | Machinists   | 9%  | Sales Managers                                      | 7%  |
| Office Clerks, General  | 6%  | Automotive Specialty Technicians                               | 8%  | Computer-Controlled Mach Tool Oper, Metal & Plastic                          | 6%  | Property, Real Estate, & Community Association Mgrs | 7%  |
| Bookkeeping, Accounting, and Auditing Clerks                        | 5%  | Telecomm Equip Installers & Repairers, Exc Line Installers     | 4%  | Inspectors, Testers, Sorters, Samplers, & Weighers                           | 4%  | Marketing Managers                                  | 6%  |
| Secretaries & Admin Assts, Exc Legal, Medical, & Exec               | 5%  | Industrial Machinery Mechanics                                 | 4%  | Packaging & Filling Machine Oper & Tenders                                   | 3%  | Financial Managers, Branch or Department            | 6%  |
| Stock Clerks- Stockroom, Warehouse, or Storage Yard                 | 5%  | Heating and Air Conditioning Mechanics and Installers          | 4%  | Cutting, Punching, & Press Machine Setters, Oper, & Tenders, Metal & Plastic | 3%  | Human Resources Managers                            | 6%  |

| (7) Healthcare Practitioners and Technical Occupations | 6%  | (8) Food Preparation and Serving Related Occupations     | 4%  | (9) Architecture and Engineering Occupations | 4%  | (10) Construction and Extraction Occupations                         | 3%  |
|--|-----|--|-----|--|-----|--|-----|
| Registered Nurses                                      | 28% | 1st-Line Superv of Food Prep & Serving Workers           | 28% | Industrial Engineers                         | 45% | Construction Carpenters  | 18% |
| Licensed Practical and Licensed Vocational Nurses      | 14% | Combined Food Prep & Serving Workers, Incl Fast Food     | 16% | Mechanical Engineers                         | 11% | First-Line Supervisors of Construction Trades and Extraction Workers | 16% |
| Physical Therapists                                    | 7%  | Waiters and Waitresses                                   | 15% | Electrical Engineers                         | 7%  | Electricians   | 14% |
| Pharmacy Technicians                                   | 5%  | Cooks, Restaurant  | 13% | Civil Engineers                              | 6%  | Construction Laborers  | 12% |
| Occupational Therapists                                | 4%  | Cooks, Institution and Cafeteria                         | 6%  | Industrial Engineering Technicians           | 4%  | Painters, Construction and Maintenance                               | 6%  |
| Speech-Language Pathologists                           | 4%  | Bartenders   | 4%  | Electronics Engineering Technicians          | 3%  | Roofers  | 6%  |
| Nurse Practitioners                                    | 3%  | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 3%  | Industrial Safety and Health Engineers       | 2%  | Plumbers   | 3%  |
| Family and General Practitioners                       | 3%  | Dishwashers  | 3%  | Manufacturing Engineers                      | 2%  | Drywall and Ceiling Tile Installers                                  | 2%  |

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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