



(1) Sales and Related Occupations	13%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	18%	Customer Service Representatives	21%
First-Line Supervisors of Retail Sales Workers	18%	First-Line Supervisors of Office & Administrative Support Workers	16%
Sales Reps, Wholesale & Mfg, Except Technical & Scientific Products	11%	Executive Secretaries and Executive Administrative Assistants	7%
Insurance Sales Agents	10%	Tellers	6%
Sales Agents, Financial Services	7%	Medical Secretaries	6%
First-Line Supervisors of Non-Retail Sales Workers	6%	Bookkeeping, Accounting, and Auditing Clerks	5%
Sales Representatives, Services, All Other	6%	Office Clerks, General	5%
Demonstrators and Product Promoters	5%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	4%

(3) Management Occupations	10%	(4) Computer and Mathematical Occupations	9%	(5) Business and Financial Operations Occupations	8%	(6) Healthcare Practitioners and Technical Occupations	8%
Marketing Managers	17%	Computer Systems Analysts	14%	Management Analysts	22%	Registered Nurses	40%
Medical and Health Services Managers	12%	Computer User Support Specialists	13%	Accountants	18%	Licensed Practical and Licensed Vocational Nurses	6%
Sales Managers	9%	Software Developers, Applications	12%	Market Research Analysts and Marketing Specialists	9%	Medical Records and Health Information Technicians	6%
General and Operations Managers	8%	Web Developers	11%	Auditors	8%	Pharmacy Technicians	5%
Financial Managers, Branch or Department	8%	Information Technology Project Managers	10%	Loan Officers	6%	Physical Therapists	3%
Managers, All Other	6%	Network and Computer Systems Administrators	10%	Business Operations Specialists, All Other	5%	Occupational Therapists	3%
Human Resources Managers	5%	Computer Systems Engineers/Architects	6%	Human Resources Specialists	4%	Radiologic Technologists	3%
Computer and Information Systems Managers	4%	Software Quality Assurance Engineers and Testers	5%	Training and Development Specialists	4%	Emergency Medical Technicians and Paramedics	2%

(7) Transportation and Material Moving Occupations	7%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Architecture and Engineering Occupations	4%	(10) Production Occupations	4%
Heavy and Tractor-Trailer Truck Drivers	56%	Maintenance and Repair Workers, General	33%	Industrial Engineers	39%	First-Line Supervisors of Production and Operating Workers	33%
Light Truck or Delivery Services Drivers	9%	First-Line Supervisors of Mechanics, Installers, and Repairers	15%	Mechanical Engineers	13%	Helpers--Production Workers	10%
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	9%	Automotive Specialty Technicians	9%	Electrical Engineers	9%	Machinists	9%
Laborers and Freight, Stock, and Material Movers, Hand	7%	Bus and Truck Mechanics and Diesel Engine Specialists	8%	Civil Engineers	8%	Welders, Cutters, and Welder Fitters	6%
Driver/Sales Workers	5%	Heating and Air Conditioning Mechanics and Installers	7%	Industrial Engineering Technicians	4%	Printing Press Operators	4%
Industrial Truck and Tractor Operators	3%	Automotive Master Mechanics	4%	Electronics Engineering Technicians	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Cleaners of Vehicles and Equipment	2%	Telecommunications Equipment Installers and Repairers, Except Line Installers	4%	Environmental Engineers	3%	Packaging and Filling Machine Operators and Tenders	4%
Taxi Drivers and Chauffeurs	1%	Industrial Machinery Mechanics	3%	Industrial Safety and Health Engineers	3%	Electrical and Electronic Equipment Assemblers	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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