



(1) Sales and Related Occupations	14%	(2) Office and Administrative Support Occupations	12%
Retail Salespersons	22%	Customer Service Representatives	22%
First-Line Supervisors of Retail Sales Workers	18%	First-Line Supervisors of Office and Administrative Support Workers	12%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	9%	Tellers	9%
Sales Agents, Financial Services	8%	Executive Secretaries and Executive Administrative Assistants	7%
Insurance Sales Agents	8%	Bookkeeping, Accounting, and Auditing Clerks	6%
Cashiers	6%	Medical Secretaries	5%
Sales Representatives, Services, All Other	6%	Office Clerks, General	5%
Demonstrators and Product Promoters	5%	Stock Clerks, Sales Floor	4%

(3) Transportation and Material Moving Occupations	10%	(4) Management Occupations	7%	(5) Healthcare Practitioners and Technical Occupations	7%	(6) Production Occupations	7%
Heavy and Tractor-Trailer Truck Drivers	62%	Medical and Health Services Managers	13%	Registered Nurses	37%	First-Line Supervisors of Production and Operating Workers	21%
Light Truck or Delivery Services Drivers	9%	Marketing Managers	12%	Licensed Practical and Licensed Vocational Nurses	8%	Helpers--Production Workers	15%
Laborers and Freight, Stock, and Material Movers, Hand	7%	Financial Managers, Branch or Department	9%	Pharmacy Technicians	7%	Welders, Cutters, and Welder Fitters	8%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	6%	General and Operations Managers	9%	Physical Therapists	5%	Machinists	8%
Driver/Sales Workers	4%	Sales Managers	9%	Occupational Therapists	5%	Computer-Controlled Machine Tool Operators, Metal and Plastic	6%
Cleaners of Vehicles and Equipment	3%	Food Service Managers	6%	Medical Records and Health Information Technicians	3%	Packaging and Filling Machine Operators and Tenders	5%
Industrial Truck and Tractor Operators	3%	Human Resources Managers	6%	Speech-Language Pathologists	3%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Taxi Drivers and Chauffeurs	2%	Managers, All Other	5%	Family and General Practitioners	2%	Team Assemblers	3%

(7) Computer and Mathematical Occupations	6%	(8) Installation, Maintenance, and Repair Occupations	6%	(9) Business and Financial Operations Occupations	5%	(10) Food Preparation and Serving Related Occupations	4%
Computer Systems Analysts	16%	Maintenance and Repair Workers, General	33%	Accountants	18%	First-Line Supervisors of Food Preparation and Serving Workers	28%
Computer User Support Specialists	16%	First-Line Supervisors of Mechanics, Installers, and Repairers	13%	Management Analysts	16%	Combined Food Preparation and Serving Workers, Including Fast Food	19%
Software Developers, Applications	13%	Automotive Specialty Technicians	11%	Loan Officers	9%	Cooks, Restaurant	13%
Web Developers	11%	Bus and Truck Mechanics and Diesel Engine Specialists	9%	Market Research Analysts and Marketing Specialists	7%	Waiters and Waitresses	11%
Network and Computer Systems Administrators	10%	Telecomm Equip Installers & Repairers, Exc Line Installers	5%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	6%	Bartenders	4%
Information Technology Project Managers	7%	Heating and Air Conditioning Mechanics and Installers	4%	Auditors	6%	Cooks, Institution and Cafeteria	4%
Computer Programmers	6%	Automotive Master Mechanics	4%	Human Resources Specialists	6%	Dishwashers	4%
Software Quality Assurance Engineers and Testers	5%	Industrial Machinery Mechanics	4%	Financial Analysts	5%	Food Preparation Workers	4%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.