



(1) Sales and Related Occupations	13%	(2) Transportation and Material Moving Occupations	11%
Retail Salespersons	24%	Heavy and Tractor-Trailer Truck Drivers	65%
First-Line Supervisors of Retail Sales Workers	20%	Light Truck or Delivery Services Drivers	9%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	9%	Laborers and Freight, Stock, and Material Movers, Hand	6%
Insurance Sales Agents	8%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	5%
Demonstrators and Product Promoters	7%	Driver/Sales Workers	4%
Sales Representatives, Services, All Other	6%	Industrial Truck and Tractor Operators	2%
First-Line Supervisors of Non-Retail Sales Workers	5%	Packers and Packagers, Hand	2%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	4%	Taxi Drivers and Chauffeurs	1%

(3) Office and Administrative Support Occupations	10%	(4) Healthcare Practitioners and Technical Occupations	9%	(5) Computer and Mathematical Occupations	8%	(6) Management Occupations	7%
Customer Service Representatives	23%	Registered Nurses	28%	Software Developers, Applications	17%	Marketing Managers	17%
1st-Line Superv of Office & Admin Support Workers	13%	Licensed Practical and Licensed Vocational Nurses	8%	Computer User Support Specialists	16%	Medical and Health Services Managers	11%
Exec Secretaries & Exec Adm Assts	7%	Physical Therapists	7%	Computer Systems Analysts	13%	General and Operations Managers	9%
Tellers	6%	Occupational Therapists	6%	Network and Computer Systems Administrators	9%	Food Service Managers	7%
Office Clerks, General	6%	Speech-Language Pathologists	4%	Web Developers	7%	Computer and Information Systems Managers	6%
Medical Secretaries	5%	Pharmacy Technicians	4%	Computer Systems Engineers/Architects	5%	Human Resources Managers	6%
Bookkeeping, Accounting, and Auditing Clerks	5%	Family and General Practitioners	3%	Software Developers, Systems Software	5%	Sales Managers	6%
Stock Clerks, Sales Floor	4%	Emergency Medical Technicians and Paramedics	2%	Information Technology Project Managers	5%	Managers, All Other	5%

(7) Installation, Maintenance, and Repair Occupations	5%	(8) Architecture and Engineering Occupations	5%	(9) Production Occupations	5%	(10) Business and Financial Operations Occupations	4%
Maintenance and Repair Workers, General	32%	Industrial Engineers	35%	First-Line Supervisors of Production and Operating Workers	29%	Accountants	17%
1st-Line Superv of Mech, Installers, & Repairers	14%	Mechanical Engineers	17%	Helpers--Production Workers	12%	Management Analysts	10%
Bus and Truck Mechanics and Diesel Engine Specialists	9%	Electrical Engineers	9%	Machinists	11%	Market Research Analysts and Marketing Specialists	10%
Automotive Specialty Technicians	8%	Aerospace Engineers	8%	Computer-Controlled Machine Tool Operators, Metal and Plastic	8%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	8%
Heating and Air Conditioning Mechanics and Installers	7%	Electronics Engineers, Except Computer	6%	Welders, Cutters, and Welder Fitters	5%	Logisticians	7%
Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Industrial Engineering Technicians	5%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%	Human Resources Specialists	7%
Industrial Machinery Mechanics	3%	Industrial Safety and Health Engineers	4%	Printing Press Operators	3%	Loan Officers	6%
Automotive Master Mechanics	3%	Electronics Engineering Technicians	3%	Packaging and Filling Machine Operators and Tenders	3%	Auditors	6%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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