



(1) Transportation and Material Moving Occupations	17%	(2) Sales and Related Occupations	15%
Heavy and Tractor-Trailer Truck Drivers	76%	Retail Salespersons	25%
Light Truck or Delivery Services Drivers	7%	First-Line Supervisors of Retail Sales Workers	24%
Laborers and Freight, Stock, and Material Movers, Hand	5%	Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%
Driver/Sales Workers	4%	Cashiers	9%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	3%	Insurance Sales Agents	9%
Cleaners of Vehicles and Equipment	1%	Demonstrators and Product Promoters	7%
Bus Drivers, School or Special Client	1%	Sales Agents, Financial Services	4%
Railroad Conductors and Yardmasters	1%	First-Line Supervisors of Non-Retail Sales Workers	3%

(3) Healthcare Practitioners and Technical Occupations	14%	(4) Office and Administrative Support Occupations	12%	(5) Management Occupations	5%	(6) Installation, Maintenance, and Repair Occupations	5%
Registered Nurses	28%	Customer Service Representatives	24%	Medical and Health Services Managers	25%	Maintenance and Repair Workers, General	32%
Physical Therapists	11%	1st-Line Superv of Office & Admin Support Workers	13%	General and Operations Managers	9%	First-Line Supervisors of Mechanics, Installers, and Repairers	13%
Licensed Practical and Licensed Vocational Nurses	9%	Stock Clerks, Sales Floor	7%	Managers, All Other	8%	Bus and Truck Mechanics and Diesel Engine Specialists	9%
Speech-Language Pathologists	5%	Office Clerks, General	7%	Food Service Managers	8%	Automotive Specialty Technicians	9%
Emergency Medical Technicians and Paramedics	5%	Tellers	6%	Human Resources Managers	6%	Telecomm Equip Installers & Repairers, Exc Line Installers	7%
Occupational Therapists	5%	Receptionists and Information Clerks	6%	Property, Real Estate, and Community Association Managers	6%	Automotive Master Mechanics	5%
Pharmacy Technicians	4%	Medical Secretaries	5%	Sales Managers	6%	Electrical Power-Line Installers and Repairers	4%
Medical Records and Health Information Technicians	3%	Bookkeeping, Accounting, and Auditing Clerks	5%	Financial Managers, Branch or Department	4%	Industrial Machinery Mechanics	4%

(7) Healthcare Support Occupations	4%	(8) Production Occupations	4%	(9) Food Preparation and Serving Related Occupations	4%	(10) Construction and Extraction Occupations	3%
Nursing Assistants	36%	First-Line Supervisors of Production and Operating Workers	27%	Combined Food Prep & Serving Wrkrs, Incl Fast Food	30%	Construction Laborers	25%
Medical Assistants	21%	Helpers--Production Workers	14%	1st-Line Superv of Food Prep & Serving Workers	29%	1st-Line Supervs of Construction Trades & Extraction Workers	17%
Home Health Aides	17%	Welders, Cutters, and Welder Fitters	12%	Cooks, Institution and Cafeteria	9%	Construction Carpenters	8%
Physical Therapist Assistants	7%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%	Cooks, Restaurant	8%	Electricians	6%
Occupational Therapy Assistants	5%	Machinists	5%	Waiters and Waitresses	7%	Painters, Construction and Maintenance	6%
Medical Equipment Preparers	5%	Water and Wastewater Treatment Plant and System Operators	3%	Food Preparation Workers	4%	Service Unit Operators, Oil, Gas, and Mining	6%
Dental Assistants	3%	Packaging and Filling Machine Operators and Tenders	3%	Chefs and Head Cooks	2%	Sheet Metal Workers	4%
Healthcare Support Workers, All Other	3%	Laundry and Dry-Cleaning Workers	3%	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	2%	Operating Engineers and Other Construction Equipment Operators	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine<sup>®</sup> (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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