



(1) Transportation and Material Moving Occupations	15%	(2) Sales and Related Occupations	14%
Heavy and Tractor-Trailer Truck Drivers	67%	Retail Salespersons	22%
Light Truck or Delivery Services Drivers	8%	First-Line Supervisors of Retail Sales Workers	19%
Laborers and Freight, Stock, and Material Movers, Hand	6%	Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	5%	Sales Agents, Financial Services	8%
Driver/Sales Workers	4%	Insurance Sales Agents	7%
Industrial Truck and Tractor Operators	3%	Demonstrators and Product Promoters	6%
Taxi Drivers and Chauffeurs	1%	Cashiers	5%
Cleaners of Vehicles and Equipment	1%	First-Line Supervisors of Non-Retail Sales Workers	5%

(3) Office and Administrative Support Occupations	10%	(4) Production Occupations	8%	(5) Installation, Maintenance, and Repair Occupations	7%	(6) Healthcare Practitioners and Technical Occupations	6%
Customer Service Representatives	24%	First-Line Supervisors of Production and Operating Workers	28%	Maintenance and Repair Workers, General	31%	Registered Nurses	29%
1st-Line Superv of Office & Admin Support Workers	13%	Helpers--Production Workers	16%	First-Line Supervisors of Mechanics, Installers, and Repairers	14%	Licensed Practical and Licensed Vocational Nurses	14%
Tellers	8%	Machinists	9%	Bus and Truck Mechanics and Diesel Engine Specialists	12%	Pharmacy Technicians	6%
Executive Secretaries and Executive Administrative Assistants	6%	Welders, Cutters, and Welder Fitters	8%	Automotive Specialty Technicians	9%	Physical Therapists	6%
Office Clerks, General	6%	Computer-Controlled Machine Tool Operators, Metal and Plastic	5%	Telecomm Equip Installers & Repairers, Exc Line Installers	5%	Speech-Language Pathologists	5%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	6%	Packaging and Filling Machine Operators and Tenders	5%	Heating and Air Conditioning Mechanics and Installers	5%	Occupational Therapists	4%
Bookkeeping, Accounting, and Auditing Clerks	5%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Automotive Master Mechanics	4%	Nurse Practitioners	3%
Receptionists and Information Clerks	4%	Cut, Punch, & Press Mach Set, Oper, & Tend, Metal & Plastic	4%	Industrial Machinery Mechanics	4%	Medical Records and Health Information Technicians	3%

(7) Management Occupations	6%	(8) Architecture and Engineering Occupations	4%	(9) Food Preparation and Serving Related Occupations	4%	(10) Business and Financial Operations Occupations	4%
Medical and Health Services Managers	15%	Industrial Engineers	44%	1st-Line Superv of Food Prep & Serving Workers	29%	Accountants	22%
General and Operations Managers	12%	Mechanical Engineers	12%	Combined Food Prep & Serving Workers, Incl Fast Food	16%	Human Resources Specialists	11%
Sales Managers	8%	Electrical Engineers	8%	Waiters and Waitresses	12%	Market Research Analysts and Marketing Specialists	8%
Food Service Managers	7%	Civil Engineers	6%	Cooks, Restaurant	11%	Purchasing Agents, Except Wholesale, Retail, and Farm Products	7%
Financial Managers, Branch or Department	7%	Industrial Engineering Technicians	3%	Cooks, Institution and Cafeteria	6%	Auditors	7%
Human Resources Managers	7%	Electronics Engineering Technicians	3%	Dishwashers	5%	Loan Officers	7%
Marketing Managers	6%	Industrial Safety and Health Engineers	2%	Dining Room and Cafeteria Attendants and Bartender Helpers	4%	Management Analysts	6%
Property, Real Estate, and Community Association Managers	6%	Environmental Engineers	2%	Bartenders	4%	Training and Development Specialists	5%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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