



(1) Sales and Related Occupations	14%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	22%	Customer Service Representatives	22%
First-Line Supervisors of Retail Sales Workers	19%	1st-Line Superv of Office & Admin Support Workers	14%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	9%	Tellers	7%
Insurance Sales Agents	8%	Executive Secretaries and Executive Administrative Assistants	7%
Sales Agents, Financial Services	7%	Bookkeeping, Accounting, and Auditing Clerks	5%
Sales Representatives, Services, All Other	6%	Office Clerks, General	5%
Demonstrators and Product Promoters	6%	Medical Secretaries	5%
Cashiers	5%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	5%

(3) Transportation and Material Moving Occupations	10%	(4) Management Occupations	8%	(5) Healthcare Practitioners and Technical Occupations	7%	(6) Computer and Mathematical Occupations	7%
Heavy and Tractor-Trailer Truck Drivers	62%	Marketing Managers	13%	Registered Nurses	35%	Computer Systems Analysts	16%
Light Truck or Delivery Services Drivers	9%	Medical and Health Services Managers	13%	Licensed Practical and Licensed Vocational Nurses	8%	Computer User Support Specialists	15%
Laborers and Freight, Stock, and Material Movers, Hand	8%	General and Operations Managers	9%	Pharmacy Technicians	6%	Software Developers, Applications	13%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	7%	Sales Managers	9%	Physical Therapists	5%	Web Developers	11%
Driver/Sales Workers	4%	Financial Managers, Branch or Department	8%	Occupational Therapists	4%	Network and Computer Systems Administrators	10%
Industrial Truck and Tractor Operators	3%	Managers, All Other	6%	Medical Records and Health Information Technicians	4%	Information Technology Project Managers	8%
Cleaners of Vehicles and Equipment	2%	Human Resources Managers	5%	Speech-Language Pathologists	3%	Computer Programmers	5%
Taxi Drivers and Chauffeurs	1%	Food Service Managers	5%	Family and General Practitioners	2%	Computer Systems Engineers/Architects	5%

(7) Business and Financial Operations Occupations	6%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Production Occupations	5%	(10) Food Preparation and Serving Related Occupations	4%
Accountants	18%	Maintenance and Repair Workers, General	33%	First-Line Supervisors of Production and Operating Workers	26%	1st-Line Superv of Food Prep & Serving Workers	30%
Management Analysts	17%	First-Line Supervisors of Mechanics, Installers, and Repairers	14%	Helpers--Production Workers	14%	Combined Food Prep & Serving Workers, Incl Fast Food	19%
Market Research Analysts and Marketing Specialists	8%	Automotive Specialty Technicians	10%	Machinists	8%	Waiters and Waitresses	12%
Loan Officers	7%	Bus and Truck Mechanics and Diesel Engine Specialists	9%	Welders, Cutters, and Welder Fitters	7%	Cooks, Restaurant	11%
Auditors	7%	Heating and Air Conditioning Mechanics and Installers	5%	Computer-Controlled Machine Tool Operators, Metal and Plastic	5%	Cooks, Institution and Cafeteria	4%
Human Resources Specialists	6%	Telecomm Equip Installers & Repairers, Exc Line Installers	5%	Packaging and Filling Machine Operators and Tenders	4%	Dishwashers	4%
Purchasing Agents, Except Wholesale, Retail, and Farm Products	5%	Automotive Master Mechanics	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Dining Room and Cafeteria Attendants and Bartender Helpers	4%
Business Operations Specialists, All Other	4%	Industrial Machinery Mechanics	4%	Printing Press Operators	3%	Food Preparation Workers	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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