



(1) Transportation and Material Moving Occupations	15%	(2) Sales and Related Occupations	15%
Heavy and Tractor-Trailer Truck Drivers	67%	Retail Salespersons	24%
Light Truck or Delivery Services Drivers	8%	First-Line Supervisors of Retail Sales Workers	19%
Laborers & Freight, Stock, & Material Movers, Hand	6%	Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	5%	Insurance Sales Agents	7%
Driver/Sales Workers	4%	Sales Agents, Financial Services	7%
Industrial Truck and Tractor Operators	3%	Demonstrators and Product Promoters	6%
Cleaners of Vehicles and Equipment	1%	Cashiers	5%
Bus Drivers, School or Special Client	1%	Sales Representatives, Services, All Other	4%

(3) Office and Administrative Support Occupations	12%	(4) Production Occupations	7%	(5) Installation, Maintenance, and Repair Occupations	7%	(6) Healthcare Practitioners and Technical Occupations	6%
Customer Service Representatives	22%	1st-Line Superv of Prod & Oper Workers	29%	Maintenance and Repair Workers, General	26%	Registered Nurses	32%
1st-Line Superv of Office & Admin Support Workers	12%	Helpers--Production Workers	15%	1st-Line Superv of Mech, Installers, & Repairers	16%	Licensed Practical and Licensed Vocational Nurses	14%
Exec Secretaries & Exec Adm Assts	7%	Welders, Cutters, and Welder Fitters	8%	Bus and Truck Mechanics and Diesel Engine Specialists	14%	Physical Therapists	7%
Office Clerks, General	7%	Machinists	7%	Automotive Specialty Technicians	9%	Occupational Therapists	4%
Tellers	6%	Packaging and Filling Machine Operators and Tenders	6%	Telecomm Equip Installers & Repairers, Exc Line Installers	5%	Pharmacy Technicians	4%
Receptionists and Information Clerks	5%	Computer-Controlled Machine Tool Operators, Metal and Plastic	5%	Heating and Air Conditioning Mechanics and Installers	5%	Speech-Language Pathologists	4%
Medical Secretaries	5%	Cut, Punch, & Press Mach Set, Oper, & Tend, Metal & Plastic	4%	Automotive Master Mechanics	4%	Medical Records and Health Information Technicians	2%
Bookkeeping, Accounting, and Auditing Clerks	5%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Industrial Machinery Mechanics	4%	Family and General Practitioners	2%

(7) Management Occupations	6%	(8) Architecture and Engineering Occupations	4%	(9) Construction and Extraction Occupations	4%	(10) Food Preparation and Serving Related Occupations	3%
Medical and Health Services Managers	16%	Industrial Engineers	44%	1st-Line Superv of Construction Trades & Extraction Wrkrs	17%	1st-Line Superv of Food Prep & Serving Workers	29%
General and Operations Managers	11%	Mechanical Engineers	14%	Construction Laborers	16%	Combined Food Prep & Serving Workers, Incl Fast Food	19%
Managers, All Other	9%	Electrical Engineers	8%	Construction Carpenters	13%	Cooks, Restaurant	12%
Sales Managers	8%	Civil Engineers	4%	Electricians	11%	Waiters and Waitresses	12%
Food Service Managers	7%	Industrial Engineering Technicians	4%	Roofers	7%	Cooks, Institution and Cafeteria	5%
Financial Managers, Branch or Department	6%	Industrial Safety and Health Engineers	3%	Painters, Construction and Maintenance	5%	Food Preparation Workers	4%
Human Resources Managers	6%	Electronics Engineering Technicians	3%	Plumbers	5%	Dining Room and Cafeteria Attendants and Bartender Helpers	4%
Marketing Managers	6%	Manufacturing Engineers	3%	Paving, Surfacing, and Tamping Equipment Operators	3%	Bartenders	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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