



(1) Sales and Related Occupations	14%	(2) Office and Administrative Support Occupations	12%
Retail Salespersons	24%	Customer Service Representatives	21%
First-Line Supervisors of Retail Sales Workers	19%	1st-Line Superv of Office & Admin Support Workers	14%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	9%	Tellers	7%
Insurance Sales Agents	7%	Exec Secretaries & Exec Adm Assts	7%
Sales Agents, Financial Services	7%	Office Clerks, General	5%
Sales Representatives, Services, All Other	6%	Bookkeeping, Accounting, and Auditing Clerks	5%
Cashiers	5%	Medical Secretaries	5%
Demonstrators and Product Promoters	5%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	5%

(3) Transportation and Material Moving Occupations	10%	(4) Management Occupations	8%	(5) Healthcare Practitioners and Technical Occupations	7%	(6) Computer and Mathematical Occupations	7%
Heavy and Tractor-Trailer Truck Drivers	62%	Marketing Managers	13%	Registered Nurses	37%	Computer User Support Specialists	16%
Light Truck or Delivery Services Drivers	9%	Medical and Health Services Managers	13%	Licensed Practical & Licensed Voc Nurses	9%	Computer Systems Analysts	15%
Laborers & Freight, Stock, & Material Movers, Hand	8%	Sales Managers	9%	Physical Therapists	6%	Software Developers, Applications	13%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	7%	General and Operations Managers	9%	Occupational Therapists	5%	Web Developers	11%
Driver/Sales Workers	4%	Financial Managers, Branch or Department	9%	Pharmacy Technicians	4%	Network and Computer Systems Administrators	10%
Industrial Truck and Tractor Operators	3%	Managers, All Other	7%	Medical Records & Health Info Tech	4%	Information Technology Project Managers	8%
Cleaners of Vehicles and Equipment	2%	Human Resources Managers	5%	Speech-Language Pathologists	3%	Computer Programmers	5%
Taxi Drivers and Chauffeurs	1%	Food Service Managers	5%	Family and General Practitioners	2%	Computer Systems Engineers/Architects	5%

(7) Business and Financial Operations Occupations	6%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Production Occupations	5%	(10) Food Preparation and Serving Related Occupations	4%
Accountants	19%	Maintenance and Repair Workers, General	33%	1st-Line Superv of Prod & Oper Workers	27%	1st-Line Superv of Food Prep & Serving Workers	30%
Management Analysts	16%	1st-Line Superv of Mech, Installers, & Repairers	14%	Helpers--Production Workers	13%	Combined Food Prep & Serving Workers, Incl Fast Food	22%
Auditors	9%	Automotive Specialty Technicians	11%	Machinists	9%	Waiters and Waitresses	11%
Market Research Analysts and Marketing Specialists	8%	Bus & Truck Mech & Diesel Engine Specialists	10%	Welders, Cutters, and Welder Fitters	7%	Cooks, Restaurant	11%
Loan Officers	7%	Heating & A C Mech & Installers	5%	Computer-Controlled Mach Tool Oper, Metal & Plastic	5%	Cooks, Institution and Cafeteria	4%
Human Resources Specialists	5%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Dishwashers	4%
Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	5%	Industrial Machinery Mechanics	4%	Packaging and Filling Machine Operators and Tenders	4%	Dining Room & Cafeteria Attendants & Bartender Helpers	3%
Financial Analysts	4%	Automotive Master Mechanics	3%	Printing Press Operators	3%	Food Preparation Workers	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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