



(1) Sales and Related Occupations	13%	(2) Office and Administrative Support Occupations	12%
Retail Salespersons	20%	Customer Service Representatives	21%
First-Line Supervisors of Retail Sales Workers	18%	1st-Line Superv of Office & Admin Support Workers	16%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%	Executive Secretaries & Exec Adm Assistants	7%
Insurance Sales Agents	8%	Tellers	6%
Sales Agents, Financial Services	7%	Bookkeeping, Accounting, and Auditing Clerks	6%
First-Line Supervisors of Non-Retail Sales Workers	6%	Medical Secretaries	5%
Sales Representatives, Services, All Other	6%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	4%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Office Clerks, General	4%

(3) Management Occupations	11%	(4) Computer and Mathematical Occupations	10%	(5) Business and Financial Operations Occupations	8%	(6) Healthcare Practitioners and Technical Occupations	8%
Marketing Managers	16%	Computer Systems Analysts	16%	Management Analysts	20%	Registered Nurses	40%
Medical and Health Services Managers	13%	Computer User Support Specialists	15%	Accountants	19%	Licensed Practical and Licensed Vocational Nurses	7%
Sales Managers	9%	Software Developers, Applications	12%	Auditors	8%	Medical Records and Health Information Technicians	5%
Managers, All Other	8%	Network and Computer Systems Administrators	12%	Market Research Analysts and Marketing Specialists	7%	Pharmacy Technicians	5%
Financial Managers, Branch or Department	8%	Web Developers	9%	Human Resources Specialists	6%	Physical Therapists	4%
General and Operations Managers	8%	Information Technology Project Managers	9%	Loan Officers	5%	Occupational Therapists	3%
Human Resources Managers	5%	Computer Systems Engineers/Architects	5%	Business Operations Specialists, All Other	5%	Physician Assistants	2%
Computer and Information Systems Managers	5%	Software Quality Assurance Engineers and Testers	4%	Financial Analysts	4%	Radiologic Technologists	2%

(7) Transportation and Material Moving Occupations	7%	(8) Installation, Maintenance, and Repair Occupations	4%	(9) Architecture and Engineering Occupations	4%	(10) Production Occupations	3%
Heavy and Tractor-Trailer Truck Drivers	58%	Maintenance and Repair Workers, General	37%	Industrial Engineers	40%	1st-Line Superv of Prod & Oper Workers	37%
Light Truck or Delivery Services Drivers	11%	First-Line Supervisors of Mechanics, Installers, and Repairers	15%	Mechanical Engineers	12%	Helpers--Production Workers	9%
Laborers and Freight, Stock, and Material Movers, Hand	8%	Automotive Specialty Technicians	11%	Electrical Engineers	8%	Machinists	8%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	8%	Bus and Truck Mechanics and Diesel Engine Specialists	7%	Civil Engineers	8%	Welders, Cutters, and Welder Fitters	5%
Driver/Sales Workers	4%	Heating and Air Conditioning Mechanics and Installers	6%	Industrial Engineering Technicians	4%	Packaging and Filling Machine Operators and Tenders	4%
Industrial Truck and Tractor Operators	3%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Environmental Engineers	4%	Computer-Contr Mach Tool Oper, Metal & Plastic	4%
Cleaners of Vehicles and Equipment	1%	Automotive Master Mechanics	4%	Electronics Engineers, Except Computer	3%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Taxi Drivers and Chauffeurs	1%	Industrial Machinery Mechanics	3%	Electronics Engineering Technicians	3%	Printing Press Operators	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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