



| (1) Sales and Related Occupations                  | 14% | (2) Office and Administrative Support Occupations | 12% |
|--|-----|---|-----|
| Retail Salespersons                                | 23% | Customer Service Representatives                  | 20% |
| First-Line Supervisors of Retail Sales Workers     | 17% | 1st-Line Superv of Office & Admin Support Workers | 15% |
| Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod   | 10% | Tellers   | 8%  |
| Sales Agents, Financial Services                   | 9%  | Executive Secretaries & Exec Adm Assistants       | 7%  |
| Insurance Sales Agents                             | 7%  | Bookkeeping, Accounting, and Auditing Clerks      | 5%  |
| Sales Representatives, Services, All Other         | 6%  | Office Clerks, General                            | 5%  |
| First-Line Supervisors of Non-Retail Sales Workers | 5%  | Medical Secretaries                               | 5%  |
| Cashiers   | 5%  | Receptionists and Information Clerks              | 4%  |

| (3) Transportation and Material Moving Occupations          | 10% | (4) Healthcare Practitioners and Technical Occupations | 7%  | (5) Management Occupations               | 7%  | (6) Production Occupations                           | 6%  |
|---|-----|--|-----|--|-----|--|-----|
| Heavy and Tractor-Trailer Truck Drivers                     | 61% | Registered Nurses                                      | 43% | Marketing Managers                       | 12% | 1st-Line Superv of Prod & Oper Workers               | 23% |
| Light Truck or Delivery Services Drivers                    | 9%  | Licensed Practical and Licensed Vocational Nurses      | 7%  | Medical and Health Services Managers     | 12% | Helpers--Production Workers                          | 13% |
| Laborers & Freight, Stock, & Material Movers, Hand          | 7%  | Pharmacy Technicians                                   | 5%  | Financial Managers, Branch or Department | 10% | Machinists   | 9%  |
| 1st-Line Superv of Transp & Material-Moving Mach & Veh Oper | 6%  | Occupational Therapists                                | 4%  | Sales Managers                           | 9%  | Welders, Cutters, and Welder Fitters                 | 8%  |
| Driver/Sales Workers  | 4%  | Medical Records and Health Information Technicians     | 4%  | General and Operations Managers          | 9%  | Computer-Controlled Mach Tool Oper, Metal & Plastic  | 5%  |
| Industrial Truck and Tractor Operators                      | 3%  | Physical Therapists                                    | 3%  | Human Resources Managers                 | 6%  | Inspectors, Testers, Sorters, Samplers, and Weighers | 4%  |
| Cleaners of Vehicles and Equipment                          | 2%  | Pharmacists  | 3%  | Managers, All Other                      | 6%  | Packaging and Filling Machine Operators and Tenders  | 3%  |
| Taxi Drivers and Chauffeurs                                 | 2%  | Speech-Language Pathologists                           | 2%  | Food Service Managers                    | 5%  | Electrical and Electronic Equipment Assemblers       | 3%  |

| (7) Computer and Mathematical Occupations        | 6%  | (8) Business and Financial Operations Occupations     | 6%  | (9) Installation, Maintenance, and Repair Occupations          | 6%  | (10) Food Preparation and Serving Related Occupations          | 4%  |
|--|-----|---|-----|--|-----|--|-----|
| Computer Systems Analysts                        | 16% | Accountants   | 18% | Maintenance and Repair Workers, General                        | 34% | First-Line Supervisors of Food Preparation and Serving Workers | 27% |
| Computer User Support Specialists                | 16% | Management Analysts                                   | 16% | First-Line Supervisors of Mechanics, Installers, and Repairers | 13% | Combined Food Prep & Serving Workers, Incl Fast Food           | 22% |
| Software Developers, Applications                | 11% | Loan Officers   | 8%  | Automotive Specialty Technicians                               | 11% | Cooks, Restaurant  | 11% |
| Network and Computer Systems Administrators      | 10% | Auditors  | 7%  | Bus and Truck Mechanics and Diesel Engine Specialists          | 10% | Waiters and Waitresses   | 10% |
| Web Developers                                   | 10% | Market Research Analysts and Marketing Specialists    | 7%  | Heating and Air Conditioning Mechanics and Installers          | 5%  | Bartenders   | 5%  |
| Information Technology Project Managers          | 8%  | Human Resources Specialists                           | 7%  | Industrial Machinery Mechanics                                 | 4%  | Cooks, Institution and Cafeteria                               | 4%  |
| Computer Programmers                             | 6%  | Financial Analysts                                    | 6%  | Telecomm Equip Installers & Repairers, Exc Line Installers     | 4%  | Food Preparation Workers                                       | 4%  |
| Software Quality Assurance Engineers and Testers | 5%  | Purchasing Agents, Exc Wholesale, Retail, & Farm Prod | 5%  | Automotive Body and Related Repairers                          | 4%  | Chefs and Head Cooks   | 4%  |

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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