



(1) Sales and Related Occupations	12%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	22%	Customer Service Representatives	21%
First-Line Supervisors of Retail Sales Workers	21%	1st-Line Superv of Office & Admin Support Workers	12%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%	Exec Secretaries & Exec Adm Assts	9%
Insurance Sales Agents	7%	Office Clerks, General	6%
Sales Representatives, Services, All Other	6%	Receptionists and Information Clerks	5%
Demonstrators and Product Promoters	6%	Tellers	5%
First-Line Supervisors of Non-Retail Sales Workers	4%	Medical Secretaries	5%
Telemarketers	4%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	4%

(3) Transportation and Material Moving Occupations	10%	(4) Computer and Mathematical Occupations	9%	(5) Healthcare Practitioners and Technical Occupations	8%	(6) Management Occupations	8%
Heavy and Tractor-Trailer Truck Drivers	67%	Software Developers, Applications	18%	Registered Nurses	29%	Marketing Managers	14%
Light Truck or Delivery Services Drivers	9%	Computer User Support Specialists	14%	Physical Therapists	8%	Medical and Health Services Managers	10%
Driver/Sales Workers	5%	Computer Systems Analysts	13%	Occupational Therapists	7%	General and Operations Managers	9%
Laborers and Freight, Stock, and Material Movers, Hand	5%	Network and Computer Systems Administrators	9%	Licensed Practical and Licensed Vocational Nurses	7%	Managers, All Other	7%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	5%	Computer Systems Engineers/Architects	7%	Family and General Practitioners	3%	Sales Managers	7%
Industrial Truck and Tractor Operators	2%	Web Developers	7%	Medical Records and Health Info Tech	3%	Computer and Information Systems Managers	6%
Taxi Drivers and Chauffeurs	2%	Information Technology Project Managers	5%	Speech-Language Pathologists	3%	Financial Managers, Branch or Department	5%
Bus Drivers, School or Special Client	1%	Software Developers, Systems Software	5%	Nurse Practitioners	2%	Food Service Managers	5%

(7) Production Occupations	5%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Installation, Maintenance, and Repair Occupations	5%	(10) Business and Financial Operations Occupations	4%
1st-Line Superv of Prod & Oper Workers	28%	Maintenance and Repair Workers, General	34%	Industrial Engineers	35%	Accountants	16%
Helpers--Production Workers	12%	1st-Line Superv of Mech, Installers, & Repairers	14%	Mechanical Engineers	16%	Management Analysts	12%
Machinists	11%	Bus and Truck Mechanics and Diesel Engine Specialists	10%	Electrical Engineers	8%	Market Research Analysts and Marketing Specialists	9%
Inspectors, Testers, Sorters, Samplers, and Weighers	6%	Automotive Specialty Technicians	10%	Aerospace Engineers	8%	Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	8%
Computer-Contr Mach Tool Oper, Metal & Plastic	5%	Heating and Air Conditioning Mechanics and Installers	8%	Electronics Engineers, Except Computer	8%	Human Resources Specialists	7%
Welders, Cutters, and Welder Fitters	5%	Industrial Machinery Mechanics	4%	Industrial Engineering Technicians	6%	Logisticians	7%
Electrical and Electronic Equipment Assemblers	3%	Telecomm Equip Installers & Repairers, Exc Line Installers	3%	Electronics Engineering Technicians	3%	Training and Development Specialists	6%
Tool and Die Makers	3%	Automotive Body and Related Repairers	2%	Industrial Safety and Health Engineers	2%	Business Operations Specialists, All Other	5%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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