



(1) Transportation and Material Moving Occupations	16%	(2) Sales and Related Occupations	13%
Heavy and Tractor-Trailer Truck Drivers	69%	First-Line Supervisors of Retail Sales Workers	21%
Light Truck or Delivery Services Drivers	7%	Retail Salespersons	21%
Laborers and Freight, Stock, and Material Movers, Hand	6%	Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	4%	Sales Agents, Financial Services	8%
Driver/Sales Workers	4%	Insurance Sales Agents	6%
Industrial Truck and Tractor Operators	3%	Demonstrators and Product Promoters	6%
Taxi Drivers and Chauffeurs	1%	First-Line Supervisors of Non-Retail Sales Workers	5%
Cleaners of Vehicles and Equipment	1%	Cashiers	5%

(3) Office and Administrative Support Occupations	12%	(4) Production Occupations	8%	(5) Installation, Maintenance, and Repair Occupations	7%	(6) Healthcare Practitioners and Technical Occupations	7%
Customer Service Representatives	18%	1st-Line Superv of Prod & Oper Workers	27%	Maintenance and Repair Workers, General	29%	Registered Nurses	32%
1st-Line Superv of Office & Admin Support Workers	12%	Helpers--Production Workers	14%	1st-Line Superv of Mech, Installers, & Repairers	16%	Licensed Practical and Licensed Vocational Nurses	13%
Exec Secretaries & Exec Adm Assts	8%	Welders, Cutters, and Welder Fitters	10%	Bus and Truck Mechanics and Diesel Engine Specialists	13%	Pharmacy Technicians	6%
Receptionists and Information Clerks	8%	Machinists	6%	Automotive Specialty Technicians	9%	Physical Therapists	5%
Office Clerks, General	8%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%	Industrial Machinery Mechanics	5%	Occupational Therapists	3%
Tellers	8%	Packaging and Filling Machine Operators and Tenders	4%	Telecomm Equip Installers & Repairers, Exc Line Installers	5%	Medical Records & Health Info Tech	3%
Medical Secretaries	5%	Computer-Contr Mach Tool Oper, Metal & Plastic	4%	Automotive Master Mechanics	5%	Speech-Language Pathologists	3%
Secretaries & Admin Assts, Exc Legal, Medical, & Exec	5%	Cut, Punch, & Press Mach Set, Oper, & Tend, Metal & Plastic	4%	Heating and Air Conditioning Mechanics and Installers	4%	Hospitalists	3%

(7) Management Occupations	6%	(8) Architecture and Engineering Occupations	5%	(9) Construction and Extraction Occupations	3%	(10) Business and Financial Operations Occupations	3%
Medical and Health Services Managers	18%	Industrial Engineers	45%	1st-Line Superv of Construction Trades & Extraction Wrkrs	17%	Accountants	19%
General and Operations Managers	10%	Mechanical Engineers	13%	Construction Laborers	17%	Human Resources Specialists	11%
Managers, All Other	8%	Electrical Engineers	8%	Construction Carpenters	13%	Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	9%
Sales Managers	8%	Civil Engineers	4%	Electricians	10%	Loan Officers	8%
Financial Managers, Branch or Department	7%	Industrial Safety and Health Engineers	4%	Roofers	6%	Auditors	7%
Human Resources Managers	7%	Industrial Engineering Technicians	3%	Painters, Construction and Maintenance	6%	Market Research Analysts and Marketing Specialists	7%
Marketing Managers	6%	Electronics Engineering Technicians	3%	Plumbers	5%	Management Analysts	6%
Food Service Managers	5%	Petroleum Engineers	3%	Operating Engineers & Other Construction Equip Oper	3%	Training and Development Specialists	5%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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