



(1) Sales and Related Occupations	13%	(2) Office and Administrative Support Occupations	12%
Retail Salespersons	22%	Customer Service Representatives	21%
1st-Line Superv of Retail Sales Wrkrs	19%	1st-Line Superv of Office & Admin Support Wrkrs	14%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%	Exec Secretaries & Exec Adm Assts	7%
Sales Agents, Financial Services	7%	Tellers	7%
Insurance Sales Agents	7%	Office Clerks, General	5%
Sales Representatives, Services, All Other	6%	Bookkeeping, Accounting, and Auditing Clerks	5%
1st-Line Superv of Non-Retail Sales Wrkrs	5%	Medical Secretaries	5%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	5%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	5%

(3) Transportation and Material Moving Occupations	10%	(4) Management Occupations	8%	(5) Computer and Mathematical Occupations	8%	(6) Healthcare Practitioners and Technical Occupations	8%
Heavy and Tractor-Trailer Truck Drivers	61%	Marketing Managers	13%	Computer Systems Analysts	16%	Registered Nurses	38%
Light Truck or Delivery Services Drivers	9%	Medical and Health Services Managers	13%	Computer User Support Specialists	15%	Licensed Practical and Licensed Vocational Nurses	8%
Laborers & Freight, Stock, & Material Movers, Hand	8%	Sales Managers	9%	Software Developers, Applications	13%	Physical Therapists	5%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	7%	General and Operations Managers	9%	Web Developers	11%	Medical Records and Health Information Techs	4%
Driver/Sales Workers	4%	Financial Managers, Branch or Department	8%	Network and Computer Systems Administrators	11%	Occupational Therapists	4%
Industrial Truck and Tractor Operators	3%	Managers, All Other	7%	Information Technology Project Managers	7%	Pharmacy Technicians	4%
Cleaners of Vehicles and Equipment	2%	Human Resources Managers	5%	Computer Programmers	5%	Pharmacists	2%
Taxi Drivers and Chauffeurs	1%	Food Service Managers	4%	Software Quality Assurance Engineers and Testers	5%	Speech-Language Pathologists	2%

(7) Business and Financial Operations Occupations	6%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Production Occupations	5%	(10) Architecture and Engineering Occupations	4%
Accountants	18%	Maintenance and Repair Workers, General	34%	1st-Line Superv of Prod & Oper Wrkrs	28%	Industrial Engineers	37%
Management Analysts	16%	1st-Line Superv of Mech, Installers, & Repairers	14%	Helpers--Production Workers	12%	Mechanical Engineers	14%
Market Research Analysts and Marketing Specialists	8%	Automotive Specialty Technicians	10%	Machinists	8%	Electrical Engineers	9%
Auditors	8%	Bus & Truck Mech & Diesel Engine Specialists	10%	Welders, Cutters, and Welder Fitters	7%	Civil Engineers	7%
Human Resources Specialists	6%	Heating & A C Mech & Installers	5%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%	Industrial Engineering Technicians	4%
Loan Officers	6%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Computer-Contr Mach Tool Oper, Metal & Plastic	5%	Industrial Safety and Health Engineers	4%
Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	5%	Industrial Machinery Mechanics	4%	Packaging and Filling Machine Operators and Tenders	3%	Electronics Engineering Technicians	3%
Business Operations Specialists, All Other	5%	Automotive Master Mechanics	3%	Electrical and Electronic Equipment Assemblers	3%	Electronics Engineers, Except Computer	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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