



| (1) Sales and Related Occupations | 13% | (2) Office and Administrative Support Occupations | 12% |
|--|-----|---|-----|
| Retail Salespersons | 19% | Customer Service Representatives | 19% |
| First-Line Supervisors of Retail Sales Workers | 16% | First-Line Supervisors of Office and Administrative Support Workers | 18% |
| Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod | 12% | Tellers | 7% |
| Sales Representatives, Services, All Other | 8% | Executive Secretaries & Exec Adm Assistants | 6% |
| Sales Agents, Financial Services | 7% | Medical Secretaries | 6% |
| First-Line Supervisors of Non-Retail Sales Workers | 7% | Bookkeeping, Accounting, and Auditing Clerks | 5% |
| Insurance Sales Agents | 6% | Office Clerks, General | 5% |
| Sales Reps, Wholesale & Mfg, Tech & Sci Prod | 5% | Bill and Account Collectors | 4% |

| (3) Management Occupations | 11% | (4) Computer and Mathematical Occupations | 10% | (5) Healthcare Practitioners and Technical Occupations | 9% | (6) Business and Financial Operations Occupations | 8% |
|---|-----|---|-----|--|-----|--|-----|
| Marketing Managers | 16% | Computer Systems Analysts | 16% | Registered Nurses | 40% | Management Analysts | 19% |
| Medical and Health Services Managers | 13% | Computer User Support Specialists | 14% | Licensed Practical and Licensed Vocational Nurses | 7% | Accountants | 18% |
| Sales Managers | 10% | Software Developers, Applications | 13% | Medical Records and Health Information Technicians | 5% | Market Research Analysts and Marketing Specialists | 9% |
| General and Operations Managers | 9% | Network and Computer Systems Administrators | 12% | Pharmacy Technicians | 4% | Auditors | 8% |
| Managers, All Other | 8% | Web Developers | 10% | Physical Therapists | 4% | Loan Officers | 5% |
| Financial Managers, Branch or Department | 7% | Information Technology Project Managers | 10% | Occupational Therapists | 2% | Human Resources Specialists | 5% |
| Computer and Information Systems Managers | 5% | Computer Systems Engineers/Architects | 4% | Radiologic Technologists | 2% | Financial Analysts | 5% |
| Human Resources Managers | 5% | Computer Programmers | 4% | Physician Assistants | 2% | Training and Development Specialists | 4% |

| (7) Transportation and Material Moving Occupations | 7% | (8) Installation, Maintenance, and Repair Occupations | 4% | (9) Architecture and Engineering Occupations | 4% | (10) Production Occupations | 3% |
|--|-----|--|-----|--|-----|--|-----|
| Heavy and Tractor-Trailer Truck Drivers | 58% | Maintenance and Repair Workers, General | 33% | Industrial Engineers | 45% | 1st-Line Superv of Prod & Oper Workers | 40% |
| Light Truck or Delivery Services Drivers | 10% | First-Line Supervisors of Mechanics, Installers, and Repairers | 16% | Mechanical Engineers | 11% | Helpers--Production Workers | 9% |
| 1st-Line Superv of Transp & Mat'l-Moving Mach & Veh Oper | 9% | Automotive Specialty Technicians | 11% | Electrical Engineers | 8% | Machinists | 9% |
| Laborers and Freight, Stock, and Material Movers, Hand | 8% | Bus and Truck Mechanics and Diesel Engine Specialists | 9% | Civil Engineers | 7% | Printing Press Operators | 5% |
| Driver/Sales Workers | 5% | Heating and Air Conditioning Mechanics and Installers | 5% | Electronics Engineering Technicians | 4% | Computer-Controlled Mach Tool Oper, Metal & Plastic | 5% |
| Industrial Truck and Tractor Operators | 2% | Telecomm Equip Installers & Repairers, Exc Line Installers | 4% | Industrial Engineering Technicians | 4% | Inspectors, Testers, Sorters, Samplers, and Weighers | 4% |
| Cleaners of Vehicles and Equipment | 1% | Industrial Machinery Mechanics | 4% | Electronics Engineers, Except Computer | 3% | Welders, Cutters, and Welder Fitters | 4% |
| Taxi Drivers and Chauffeurs | 1% | Automotive Master Mechanics | 4% | Environmental Engineers | 3% | Packaging and Filling Machine Operators and Tenders | 4% |

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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